

KATIA GALDINO

Assistant Professor
Department of Management
College of Business
Georgia Southern University
P.O. Box 8151
Statesboro, GA 30460
(912) 478-7215 (office)
(912) 308-3030 (cell)
kdemelogaldino@georgiasouthern.edu

EDUCATION

Florida State University, Tallahassee, FL August 2018
Ph.D., Strategic Management

Dissertation: Institutions and Imprinting in the Formalization of Informal Firms: A Cross-Country Analysis
Chair: Bruce Lamont
Committee Members: R. Michael Holmes, Jr., Horacio Rousseau, Ashley Bush

Pontifical Catholic University of Minas Gerais, Belo Horizonte, Brazil November 2014
M.B.A.
Minor in International Business

Thesis: Opportunities and evolution of the firm in foreign markets
Chair: Sergio Rezende
Committee Members: Glaucia Vale, Felipe Borini

Dom Cabral Foundation, Belo Horizonte, Brazil January 2011
Postgraduate Studies in Management
Minor in Finance

UNA University Center, Belo Horizonte, Brazil December 2006
Paris School of Business, Paris, France
B.B.A.
Minor in International Business

RESEARCH INTERESTS

Foreign Market Entry Strategies, International Entrepreneurship, Emerging Markets, and Acquisition Processes

PUBLICATIONS

Rezende, S. F. L., **Galdino, K. M.**, & Lamont, B. T. (2018). Internationalization process through an opportunity lens. *RAUSP Management Journal*, 53(3), 422-440.

Devine, R., **Galdino, K. M.**, & Lamont, B. T. (2016). Managerial retention in cross-border acquisitions: Examining institutional influence. In Y. Weber, & S. Tarba (Eds.), *Mergers and Acquisitions, Entrepreneurship and Innovation* (pp. 59-76). Bingley, UK: Emerald Group Publishing Limited.

Galdino, K. M., Kiggundu, M., Jones, C. D., & Ro, S. The informal economy in Pan-Africa: Review of the literature, themes, questions, and directions for management research. *Accepted at AJOM*.

Galdino, K. M., Rezende, S. F. L., & Lamont, B. T. Pace of modal shifts in internationalization processes within a firm. *Accepted at Organização & Sociedade (O&S)*, Brazil.

CONFERENCE PRESENTATIONS (REFEREED)

Molina Sieiro, G., **Galdino, K. M.**, & Holmes, R. M. (2018). The interdependent effects of outside ownership and home country institutions on the internationalization of African startups. *AOM Specialized Conference: From Start-up to Scale-up*. Tel Aviv, Israel.

Molina Sieiro, G., **Galdino, K. M.**, & Holmes, R. M. (2018). Ownership types and institutions: Predicting the internationalization of SMEs in developing countries. *Southern Management Association Annual Conference*. Lexington, Kentucky.

Galdino, K. M., Molina Sieiro, G., Lamont, B. T., & Ellis, K. M. (2018). Born globals in Africa: Home country institutional determinants and the double-edged sword of bribery. *Strategic Management Society Annual Conference*. Paris, France.

Galdino, K. M., Kiggundu, M., Lamont, B. T., & Jones, C. D. (2018). Informal economy in Pan-Africa: A review and directions for future research. *Africa Academy of Management Biennial Conference*. Addis Ababa, Ethiopia.

Galdino, K. M., Molina Sieiro, G., & Lamont, B. T. (2017). Leaving home: A resource dependence framework of born global firms in Africa. *Southern Management Association Annual Conference*. St. Petersburg, Florida.

***Best Doctoral Student Paper in Track Organization Theory / International Management / Management History**

Galdino, K. M., Ellis, K. M., Lamont, B. T., & Ariño, A. (2017). Institutional determinants of ownership stake in intra-Africa acquisitions: The moderating role of geographic distance. *Strategic Management Society Annual Conference*. Houston, Texas.

Galdino, K. M., Rezende, S. F. L., & Lamont, B. T. (2017). Market and internationalization knowledge in the entrepreneurial internationalization process. *Academy of Management Annual Conference*. Atlanta, Georgia.

Galdino, K. M., Rezende, S. F. L., & Lamont, B. T. (2016). Connecting international opportunities to the internationalization process of the firm. *Academy of International Business US Southeast Chapter Annual Conference*. Tampa, Florida.

Devine, R., **Galdino, K. M.**, & Lamont, B. T. (2016). Managerial retention in cross-border acquisitions: Examining institutional influence. *Academy of Management Annual Conference*. Anaheim, California.

Galdino, K. M., Rezende, S. F. L., & Lamont, B. T. (2016). Re-embedding the internationalization of the firm in temporality: Paces in internationalization processes. *Academy of International Business Annual Conference*. New Orleans, Louisiana.

Galdino, K. M., & Rezende, S. F. L. (2015). The internationalization process of the firm through an opportunity lens. *Encontro Nacional dos Programas de Pós-graduação em Administração (EnANPAD)*. Belo Horizonte, Brazil.

**Best Paper in the Strategy Division*

RESEARCH IN PROGRESS

Galdino, K. M., Molina Sieiro, G., & Lamont, B. T. Born globals in Africa: Home country institutional determinants and the double-edged sword of bribery. *Status: Preparing for submission at JIBS*

Molina Sieiro, G., **Galdino, K. M.**, & Holmes, R. M. The interrelationship between ownership types and institutions: Predicting the internationalization of SMEs in developing countries. *Status: Preparing for submission at SMJ*

Galdino, K. M., Rezende, S. F. L., & Lamont, B. T. Market and internationalization knowledge in the entrepreneurial internationalization process: A threshold effect. *Status: Preparing for submission at IBR*

Galdino, K. M., Molina Sieiro, G., King, D. R., Lamont, B. T., & Hubbard, N. Impact of Context on Acquisition Integration Issues and Outcomes. *Status: Data analysis*

Lamont, B. T., Reus, T., Ellis, K. M., Mueller, M. J., & **Galdino, K. M.** Antecedents of anticipatory justice in mergers and acquisitions. *Status: Collecting survey data in the U.S. and Europe*

Devine, R., **Galdino, K. M.**, & Lamont, B. T. Managerial retention in cross-border acquisitions. *Status: Data collection*

TEACHING

Instructor, Strategic Management, BUSA 4131, Georgia Southern University, Fall 2018.

Instructor, *Strategic Management and Business Policy*, MAN 4720, Florida State University, Spring 2018.

Overall Instructor Rating: 4.70/5.00; Department Average: 4.29/5.00

Teaching Assistant, *Competitive Dynamics*, MAN 4752, Florida State University, Spring 2018.

Teaching Assistant, *Competitive Dynamics*, MAN 4752, Florida State University, Fall 2017.

Teaching Assistant, *Competitive Dynamics*, MAN 4752, Florida State University, Spring 2017.

Teaching Assistant, *Competitive Dynamics*, MAN 4752, Florida State University, Fall 2016.

Teaching Assistant, *Competitive Dynamics*, MAN 4752, Florida State University, Spring 2016.

Instructor, *Elementary French I*, FREN 1001, Armstrong State University, Spring 2015.

HONORS AND AWARDS

Best Reviewer for the International Management Division

Academy of Management Annual Conference, Chicago, IL. 2018.

Best Doctoral Student Paper in Track Organization Theory / International Management / Management History

Southern Management Association Annual Conference, St. Petersburg, FL. 2017.

Best Paper in the Strategy Division

EnANPAD, Belo Horizonte, Brazil. 2015.

SERVICE AND REVIEWING ACTIVITIES

Ad hoc reviewer – *Africa Journal of Management*

Reviewer – Academy of Management Annual Conference, Chicago, IL. 2018.

Reviewer – Southern Management Association, Annual Meeting, St. Petersburg, FL. 2017.

Reviewer – Academy of International Business US SE Chapter, Annual Conference, Tampa, FL. 2016.

Reviewer – Southern Management Association, Annual Meeting, Charlotte, NC. 2016.

Reviewer – Academy of International Business, Annual Meeting, New Orleans, LA. 2016.

Executive Committee Officer – Doctoral Business Student Association, FSU. 2017-2018.

University Representative – Ph.D. Project Conference, Chicago, IL. 2017.

Research Mentor – Undergraduate Research Opportunity Program, FSU. 2016-2018.

On-site volunteer – Academy of International Business US SE Chapter, Annual Conference, Tampa, FL. 2016.

On-site volunteer – Southern Management Association, Annual Meeting, St. Petersburg, FL. 2015.

PROFESSIONAL DEVELOPMENT

Strategic Management Society Doctoral Workshop. Houston, TX. 2017.
Academy of International Business US Southeast Chapter Doctoral Consortium, Tampa, FL. 2016.
Southern Management Association Early-Stage Doctoral Consortium, St. Petersburg, FL. 2015.
Quality Matters – Teaching Online: An Introduction to Online Delivery. MarylandOnline. 2015.

PROFESSIONAL AFFILIATIONS

Academy of International Business
Academy of Management
Southern Management Association
Strategic Management Society

RELATED INDUSTRY EXPERIENCE

Samarco Mineração S.A., *Finance and Foreign Exchange Market Analyst*, Belo Horizonte, Brazil, 2008-2013.
Luziana Lanna Idiomias, *French Instructor*, Belo Horizonte, Brazil, 2007-2008.
Embraex Trading Ltda., *Import-Export Analyst*, Belo Horizonte, Brazil, 2006-2008.
Banco do Brasil S.A., *Intern*, Belo Horizonte, Brazil, 2005-2006.
Associação Brasil-França, *Intern*, Paris, France, 2005.
United States Commercial Service, *Intern*, Belo Horizonte, Brazil, 2004.

Information current as of September 11, 2018.