

WILLIAM A. AMPONSAH

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College of Business Administration
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EDUCATION:

Ph.D. The Ohio State University, Columbus, Ohio, June 1991.

Major: Applied Economics

Specialization: International Trade Economics, Macroeconomics and Economic Development.

M.S. University of Kentucky, Lexington, Kentucky, December 1986.

Major: Applied Economics

Specialization: Marketing and Economic Policy.

B.S. Berea College, Berea, Kentucky, May 1984.

Major: Agricultural Business

LANGUAGES: English (Excellent), French (fair)

ACADEMIC WORK EXPERIENCE:

Faculty Member, Department of Finance & Economics, January 1, 2009 to date

I teach courses in ECON 2106/Business Economics (Microeconomics), ECON 2105/Economics in a Global Society (Macroeconomics), ECON 3132/International Trade, and ECON4434/International Economic Development.

Associate Professor, School of Economic Development (now Department of Finance and Economics), July1, 2007-December 31, 2008

I taught courses in ECON 2106/Business Economics (Microeconomics), ECON 2105/Economics in a Global Society (Macroeconomics), ECON 3132/International Trade, and ECON 4434/International Economic Development.

Director and Associate Professor, School of Economic Development, Georgia Southern University, July 1, 2006 to June 30, 2007.

I took administrative oversight over the School of Economic Development. Also, I taught courses in ECON 2106/Business Economics, ECON 3132/International Trade, and REDV 4437/Regional and Urban Economics.

Associate Professor, January 2004 to May, 2006, Department of Economics and Transportation/Logistics, North Carolina A&T State University, Greensboro, NC 27411.

I taught courses in Principles of Macroeconomics, Principles of Microeconomics, International Economic Relations, and Money, Banking and Finance to undergraduate students. Also, during summer 2005, I developed the flagship course, *Foundations of Negotiation and Conflict Resolution* for the University Studies Program, “Community in Conflict (Preparation for Peace)” Cluster Theme.

Director, December 1998 to June 2003, North Carolina A&T State University’s International Trade Center, Department of Agribusiness, Applied Economics and Agriscience Education.

I provided leadership in creating the International Trade Center in 1996 and administered its programs.

- Created and supervised five (5) additional positions in the Center: Assistant Professor (Research), International Marketing Specialist, Business Development/Loan Officer, Farm Cooperatives Development Officer, and Office (Administrative) Assistant V.
- Supervised/advised an average of six (6) graduate students in International Trade and Economic Development and five (5) Undergraduate students of Agricultural Economics per annum. Included supervision of Graduate Students’ research theses and publications.
- Conducted research on multilateral and regional trade policy effects on the competitiveness of U.S. and Southern U.S. commodities.
- Conducted analyses on the effects of U.S. trade policy on developing country trade, economic development, and debt and poverty alleviation.
- Conducted research and outreach training on principles of effective **business** conduct, **management** and performance, including **entrepreneurial** programs for rural businesses.
- **National (U.S.) Panel Manager**, National Research Initiative Competitive Grants Program, Markets and Trade Section (2001 and 2002). Supervised and coordinated reviews of more than 100 competitive proposals solicited from all U.S. universities and private industries each of those years.

Associate Professor, January 1996 to June 2003, Department of Agribusiness, Applied Economics and Agriscience Education, North Carolina A&T State University.

- Taught three graduate level courses: **International Trade Theory, International Trade Policy, and International Business Marketing.**

Assistant Professor, January 15, 1991 to January, 1996, Department of Agricultural Economics and Rural Sociology, North Carolina A&T State University.

- Taught graduate level courses: **Advanced Microeconomic Theory, Advanced Macroeconomic Theory, International Trade Theory, International Trade Policy, Quantitative Analysis, and Econometrics.** Also taught **Marketing** at the undergraduate level.
- **Independently developed Graduate Level International Trade Program and three (3) new courses in International Trade Theory, International Trade Policy, and International Business Marketing.**

EDITORIAL POSITIONS

- **Associate Editor, *Agricultural Economics*** (international journal of the International Association of Agricultural and Applied Economists), 2012 to 2016.
- **Co-Editor (Case Study)** for the national journal, **Applied Economic Perspectives and Policy**, Formerly *Review of Agricultural Economics* (1998-2002).

BOOKS

Amponsah, William A. and Pablo Garcia-Fuentes. “Do Market Size and Remittances Explain Foreign Direct Investment Flows to Sub-Sahara Africa?” Chapter in: *Investment and Competitiveness in Africa*, Diery Seck (editor), Springer International Publishing AG, 2017. (Ebook released in December 2016).

Amponsah, William A. “Revisiting the African Economic Growth Agenda: Focus on Inclusive and Pro-Poor Growth.” Chapter in: *Accelerated Economic Growth in West Africa*. Diery Seck (ed.), Springer International Publishing AG, 2016.

Amponsah, William A. “Africa’s Financial and Trade Policy Challenges under Regional Integration” (chapter 9). In: *West Africa and the Global Financial Crisis*, Diery Seck (editor). Trenton, NJ: Africa World Press, 2012.

Amponsah, William A. and Krishna Kasibhatla. "Evidence of Debt Overhang and Economic Growth: Implications for African Development." In *Back on Track: Sector-Led Growth in Africa and Implications for Development*, Diery Seck and Sylvain H. Boko (editors). Trenton, NJ: Africa World Press, Inc., 2009

Dale Colyer, William Amponsah, Lynn Kennedy and Stanley Fletcher (editors). *Competition in Agriculture: The United States in the World Market*. Binghamton, New York: Haworth Press Inc., 2000.

Amponsah, William A. and Xiang D. Qin. "Chapter 15, Pork Trade Competitiveness." In: *Competition in Agriculture: The United States in the World Market*. Dale Colyer, William Amponsah, Lynn Kennedy and Stanley Fletcher, eds. Binghamton, NY: Haworth Press Inc. 2000.

Tweeten Luther G. and William A. Amponsah. "Sustainability: The Role of Markets versus the Government." In: *Sustainability in Agricultural and Rural Development*, Gerard E. D'Souza and Tesfa G. Gebremedhin, eds. Hampshire, England: Dartmouth Publishing Co. 1998.

Amponsah, William A. and Donald R. McDowell. "Empowering Rural Community Development through International Trade: Conceptual Issues." In: *Local Communities and Sustainable Development*, Robert Zabawa, Ntam Baharanyi, and Walter Hill (Editors), Tuskegee University, Alabama, 1995. pp. 79-88.

Amponsah, William A. and Leroy Hushak. "Macroeconomic Adjustment and the Performance of the Agricultural Sector: A Comparative Study of Cameroon and Kenya." In: *Issues in Agricultural Development*, IAAE Occasional Paper No. 6, Margot Bellamy and Bruce Greenshields, editors (1992): 290-296.

Tim L. Cross and William A. Amponsah. "Information Systems for Fruits, Vegetables, Nursery and Specialty Crops." **Chapter 4 of:** *Adoption and Use of Farm Information Systems*, North Central Regional Research Publication; Ohio Agricultural Research and Development Center Special Circular 149, pp. 47-56, December, 1995.

Amponsah, William A. "Perspectives on International Distance Education and Research." In: *Agrarian Reforms in Commonwealth of Independent States, Central and Eastern European Nations in Transition to Market Relations: Research and Educational Agenda*. Editor P.T. Sabluk. Kiev, Ukraine, 1994. Pp.528-549 (published in Russian).

Amponsah, William A. "Agricultural Economy Review of Haiti." A report submitted after mission to Haiti. Incorporated in: *Haiti Agricultural Sector Review*. **The World Bank**

Publication Report No. 9357-HA. October 2, 1990.

Amponsah, William A. "Agricultural Sector Performance within a Structural Adjustment Framework." In: *29th EAAE Seminar on Food and Agricultural Policies under Structural Adjustment; Macro Linkages*, Hohenheim-Germany, 1992. pp. 1-14.

JOURNALS ARTICLES:

Amponsah, William A. and Pablo Garcia-Fuentes. "On Market Size, Remittances, and Foreign Direct Investment Flows to Sub-Sahara Africa." Manuscript currently being readied for submission to *International Journal of Trade and Global Markets*.

Amponsah, William A., Marian Tabi, and Godfrey Gibbison. "Health Disparities in Cardiovascular Disease and High Blood Pressure among Adults in Rural Underserved Communities." *Online Journal of Rural Nursing and Health Care*, May 2015 volume 15 (2).

Amponsah, William A., Andrew Muhammad and Anna D'Souza. "Violence, Political Instability, and Trade: Evidence from Kenya's Cut Flower Sector." (June 2013) *World Development* Vol.51, pp. 20-31.

Muhammad, Andrew, William A. Amponsah, and Jennifer Dennis. "The Impact of Preferential Trade Arrangements on EU Imports from Developing Countries: The Case of Fresh Cut Flowers." *Applied Economic Perspectives & Policy*, 32, 2 (Summer 2010): 254-274.

Amponsah, William and Victor Ofori-Buadu. "Determinants of U.S. Textile and Apparel Trade." *International Food and Agribusiness Management Review*, 10, 2 (2007): 29-48.

Amponsah, William, Xiang Dong Qin and Xuehua Peng. "The Case of China's Potential as a Major Market for U.S. Pork Exports." *Review of Agricultural Economics*, 25, 1 (Spring/Summer 2003): 259-269.

Davis, Carlton G., Clive Y. Thomas and William A. Amponsah. "Globalization and Poverty: Lessons from the Theory and Practice of Food Security." *American Journal of Agricultural Economics* 83, 3 (August 2001): 715-722.

Amponsah, William, Dale Colyer and Curtis Jolly. "Global Trade Integration and Economic Convergence of Developing Countries." *American Journal of Agricultural Economics* 81, 5 (1999): 1142-1148.

Amponsah, William A., and Daniel Pick. "Determinants of Use of Government Export

Promotion Programs by Agribusiness Firms in North Carolina." *Journal of Agribusiness*, 1, 16 (Spring, 1998):79-96.

Tweeten, Luther G., and William A. Amponsah. "Alternatives for Small Farm Survival: Government Policies versus the Free Market." *Journal of Agricultural and Applied Economics*, 28, 1 (July 1996): 88-94.

Amponsah, William A. "Adoption of International Distance Education for Agrarian Reforms in the Former Soviet Republics." *Russian Journal of Agrarian Science*, 1995 (in Russian).

Amponsah, William A. "Computer Adoption and Use of Information Services by North Carolina Commercial Farmers." *Journal of Agriculture and Applied Economics*, 27(2), December, 1995: 1-7.

Amponsah, William A., and Kabuatshika Molond. "Food Aid: Implications on Zaire's Agricultural Food Markets." *Journal of Agricultural Economics*, Special Review. 1993.

PUBLISHED ABSTRACTS:

Amponsah, William and Xiang Dong Qin. "Will China Be a Major Market for U.S. Pork Exports?" *Journal of Agricultural and Applied Economics*, 33.3 (2001).

Amponsah, William and Xiang Dong Qin. "The Outlook of China's Poultry Production and Consumption." *Journal of Agricultural and Applied Economics*, 33.3 (2001).

Amponsah, William and Xiang Dong Qin. "Tariff Rate Quotas and Their Impact on U.S. Tobacco Markets." *Journal of Agricultural and Applied Economics*, 32.2 (2000).

Jolly, C.M., W. Amponsah, M. Marchant, S. Fletcher, G. Cramer, P.E. McClean - Meynesse, and G. Davis. "An Increasingly Competitive Global Market: Uncertainties for Southern States Agriculture." *Journal of Agricultural and Applied Economics*, 27, 1 (1995): 336.

Amponsah, William A. and Kabuatshika Molond. "The Impact of Food Aid on Zaire's Agricultural Food Markets." *Journal of Agricultural and Applied Economics*, 27, 1 (1995): 318.

Amponsah, William A. "Perspectives on International Distance Education and Research." *Jour. Of Agricultural Economics*, 12(3), September, 1995:233.

Amponsah, William A. and Anjana S. Pai. "Evidence of Computer Adoption and its Perceived Usefulness by Some North Carolina Commercial Farmers," *Journal of Agriculture and Applied Economics*. 26(1994): 319.

Amponsah, William A. and Leroy Hushak. "Ghana: A Case Study in Macroeconomic Adjustment." *American Journal of Agricultural Economics*, 72(1991): 1371.

OTHER PUBLICATIONS:

Muhammad, Andrew, Anna E. D'Souza and William Amponsah. "Violence, Political Instability, and International Trade: Evidence from Kenya's Cut Flower Sector." (October 1, 2011). Available at Social Science Research Network (SSRN): <http://ssrn.com/abstract=1961207>

William A. Amponsah. "Interview on the Emerging African Union." *West Africa Magazine*, March 2002.

William A. Amponsah. "Nothing Is Fundamentally Wrong." Interview on development trends in Africa granted to the East African Magazine, *The Citizen*, Nairobi, Kenya, February 8-15, 2002 Edition, pp. 20-23.

William A. Amponsah. "African Countries Lack the Socio-Economic Convergence Needed for Integration." Press coverage on presentation during the African Development Forum III, *The Sub-Saharan Informer*, Ethiopia, March 7, 2002. Another full interview granted to the same magazine but do not have source.

Amponsah, William A. "Implications of Productivity to Small Enterprises." In: *Publication of Opening Session Speakers of the '99 Nanjing International Seminar on Productivity Promotion*, Science and Technology Commission of Jiangsu Province, Nanjing, China. October 28-31, 1999.

Amponsah, William A., Kofi Adu-Nyako, and Daniel Pick. "Evaluation of Export Promotion Programs on Trade of High-Valued and Processed Food Products: Implications for North Carolina Agribusiness." International Agricultural Trade Research Consortium Working Paper #96-5. December 1996.

Amponsah, William A. and Leroy J. Hushak. "Economic Adjustment and Trade Policy Movements Among Sub-Sahara African Countries." The Ohio Agricultural Research and Development Center, ESO 1556. The Ohio State University, Columbus Ohio. March 1989.

PROCEEDINGS:

Amponsah, William and Andrew Muhammad. “Agricultural Sector Investment, Outsourcing and Political Risks: The Case of Kenya’s Flower Trade with the EU.” Proceedings of the African Economic Conference on *Green Economy and Structural Transformation*, United Nations Economic Commission for Africa, African Development Bank and United Nations Development Program, 2012.

Amponsah, William A. “Food Security and Other Economic Development Challenges Facing African Countries: Are they caused by Commodity Price Volatility?” International Agricultural Trade Consortium, Symposium, “Confronting Food Price Inflation: Implications for Agricultural Trade Policies,” Seattle, Washington, June 22-23, 2009. Proceedings at <http://iatrc.software.umn.edu/activities/symposia/2009Seattle/2009seattle.html>

Amponsah, William A. “Can Africa Achieve Millennium Development Growth Targets through Effective Negotiations of the Doha Development Mandate?” Proceedings from the Conference on *Shared Growth in Africa* by ISSER/Cornell University/The World Bank, Accra, Ghana, July 21-22, 2005.

Amponsah, William A. and Feng Gu. “Structural Changes and Import Demand for Pork in China.” In: Proceedings of the WCC-101 China Group meetings at Michigan State University, East Lansing, Michigan, April 19-20, 2004.

Amponsah, William A. Prepared statement: “U.S. Agricultural Subsidies Create Impediments to African Agricultural Trade.” In: Boosting Africa’s Agricultural Trade. Hearing before the Subcommittee on Africa of the Committee on International Relations, House of Representatives, One Hundred Eighth Congress, First Session, Serial No. 108-30. Available at www.house.gov/international_relations/108/87995.pdf

Amponsah, William A. “Africa’s New Regionalism and Challenges for Effective Participation in the WTO.” In Proceedings of the Conference on *The Developing Countries, Agricultural Trade, and the WTO*, International Agricultural Trade Research Consortium (IATRC) and The World Bank, 2003.

Xing Dong Xing and William Amponsah. “The Outlook of U.S.-China Pork Trade Under the U.S.-China Relations Act.” In Proceedings of WCC-101, *Agricultural Trade with China in the New Economic and Policy Environment*, April 8-10, 2001, Sonoma, California.

Amponsah, William A. and Xiang Dong Qin. "Creating the Enabling Environment for Agricultural Technology Transfer." In: *Proceedings, '99 Nanjing International Seminar on Productivity Promotion*, Science and Technology Commission of Jiangsu Province, October 28-31, 1999, Nanjing, China.

Jolly, Curtis M., Stanley Fletcher, Lynn Kennedy, and William Amponsah. *Trade, Policy and Competition: Forces Shaping American Agriculture Proceedings*. Southern Cooperative Series Bulletin, SCSB# 390, Cooperative Research Project S-256, Auburn University, November 1998. Available at www.ag.auburn.edu/aaes/communications/390site/contents.htm.

Amponsah, William A. "Creating an Enabling Environment for Agricultural Technology Transfer and Commercialization: A Comparative African Study." In: *Proceedings of the Workshop on Commercialization and Transfer of Agricultural Technology in Africa*, Bantayehu Gelaw, Emmanuel Acquah, and Charles Whyte, eds. SD Publication Series, Office of Sustainable Development, Bureau for Africa, U.S. Agency for International Development. Technical Paper No. 57, July 1997.

Amponsah, William A. "Interface Between the Value of Information and Institutional Constraints in Affecting Productive Processes." Invited paper presented and included in: *Proceedings of the International Conference on Economics, Business and Culture*, May 16-20, 1993, Alexandria, Egypt.

Amponsah, William A. (Editor) *The World in Transition: Implications for Development Policy*. Proceedings of the Summer Development Conference for Junior Professionals. The World Bank, August 1990.

RESEARCH REPORTS:

Amponsah, William A. "Russia's Accession to the WTO: Process, Opportunities and Challenges." Research Report, North Carolina A&T State University International Trade Center, Department of Agribusiness, Applied Economics and Agriscience Education, Greensboro, North Carolina. May 2003.

Amponsah, William A. "Analytical and Empirical Evidence of Trade Policy Effects of Regional Integration: Implications for Africa." Research Study conducted for the United Nations Economic Commission for Africa (UNECA) as background technical paper for and presented during the African Development Forum III, Addis Ababa, Ethiopia. March 3-8, 2002. Also posted on UNECA web site: www.uneca.org/adfIII.

Amponsah, William A. "African Regional Integration: A Pre-Condition toward

Multilateral

Liberalization.” Paper presented during the African Knowledge Network Forum (AKNF), United Nations Economic Commission for Africa, Addis Ababa, Ethiopia. October 11, 2001. Also posted on UNECA/AKNF web site: www.uneca.org/aknf2001/AKNF%202001_Amponsah_African%20Regional%20Integration.htm

Amponsah, William A., Xiang Dong Qin and George Flemming. "Challenges Facing Textile and Apparel Industries Following NAFTA: A Case From North Carolina." North Carolina A&T State University International Trade Center Report No. 1999.1. March 1999.

Amponsah, William A. and Mohammed Amr Ahmed. *Small Business Loan Program*. An Application Package Developed for Operating the Halifax County Community Development Corporation Intermediary Relending Program. North Carolina A&T State University International Trade Center, Greensboro, North Carolina. March 1999.

Amponsah, William A. "Creating an Enabling Environment for Agricultural Technology Transfer and Commercialization: A Comparative African Study." Report of Research Study conducted for the U.S. Agency for International Development and presented during the "Conference on Commercialization and Transfer of Agricultural Technology in Africa," Accra-Ghana, November 4-7, 1996.

Amponsah, William A., Donald McDowell, and Kofi Adu-Nyako. "Evaluation of Export Promotion Programs on Trade of High-Valued and Processed Food Products: Implications for North Carolina Agribusiness." Project Report for Cooperative Agreement between the U.S. Department of Agriculture, Economic Research Service, Agriculture and Trade Analysis Division, and North Carolina A&T State University. June 1996.

Amponsah, William A. "Perspectives, Challenges and Opportunities in Eastern Europe and the Former Soviet Republics Under Economic Reforms: a Report." Paper submitted for University Information After Travel to the Ukraine, November 1993.

Amponsah, William A. "Agricultural Economy Review of Haiti." A Report Submitted to the Agricultural Operations Division of the Latin American and Caribbean (LAC) Region After Mission to Haiti, October 2, 1990, The World Bank, Washington, D.C.

PRESENTATIONS AT PROFESSIONAL MEETINGS:

Amponsah, William A. and Pablo Garcia-Fuentes. "A Synthesis of Market Size,

Remittances and FDI to Sub-Sahara Africa.” Paper presented during the International Conference on Development in Honor of Professor Kwabena Gyimah-Brempong, (In Cooperation with the Association for the Advancement of African Women Economists; AAAWE), University of South Florida, Tampa, Florida, March 18-19, 2016.

Amponsah, William A. and Pablo Garcia-Fuentes. “Do Market Size and Remittances Explain Foreign Direct Investment Flows to Sub-Sahara Africa?” Paper accepted for presentation during the Sixth Annual Conference for Regional Integration in Africa (ACRIA 6), *Investment and Competitiveness in Africa*, Lagos, Nigeria, July 1-2, 2015.

Amponsah, William A. “Strategies to Transform the African Agricultural Sector: Lessons Learned and the Way Forward.” Abstract of paper accepted for presentation during the Eastern Economic Association meetings, New York, NY, February 26-March 1, 2015.

Amponsah, William A. “Africa: a Prime Destination for Foreign Direct Investment and Trade.” Invited speaker and presenter during the U.S.-Africa Trade & Investment Roundtable, Atlanta, GA; November 2, 2014.

Amponsah, William A. “Revisiting the African Growth Agenda: Focus on Inclusive and Pro-Poor Growth.” Paper presented during the Fifth Annual Conference for Regional Integration in Africa (ACRIA 5), *Accelerated Economic Growth in West Africa*, Praia, Cape Verde, July 1-3, 2014.

Amponsah, William A. “Migration and Economic Development Nexus: Lessons and Opportunities for Private Sector Jobs Creation in Africa.” Paper presented during the Fourth Annual Conference for Regional Integration in Africa (ACRIA 4), *Private Sector Development and Job Creation in West Africa*, Abidjan, Cote d’Ivoire, July 4-5, 2013.

Amponsah, William A. “Strategies for Boosting Intra African Trade,” Background Paper presented during the Second Plenary Session, Africa Trade Forum II, Africa Trade Policy Centre, United Nations Economic Commission for Africa, Addis Ababa, Ethiopia, September 24-26, 2012.

Amponsah, William A. “Impacts of Free Trade Agreements (FTAs) on Agricultural Trade,” Paper presented during the 2012 Annual meetings of the Agricultural & Applied Economics Association, Seattle, WA, August 12-14, 2012.

Amponsah, William A. “Will Trade Integration Make Sub-Saharan Africa and Attractive Destination for Foreign Direct Investment?” Paper presented during the 2012 Annual

meetings of the Agricultural & Applied Economics Association, Seattle, WA, August 12-14, 2012.

Amponsah, William A. “Violence, Political Instability and International Trade: Evidence from Kenya’s Cut Flower Sector,” Paper presented during the School of Economic Development Seminar Series, Georgia Southern University, College of Business Administration, March 23, 2012.

Amponsah, William A. and Pablo Garcia-Fuentes. “On Remittances and Economic Growth in Sub-Saharan Africa: Impacts of Human Capital,” Paper presented during the 38th Annual Convention of the Eastern Economic Association, Boston, MA, March 8-11, 2012.

Amponsah, William A., Marian Tabi, Whitney Fuller, and Godfrey Gibbison. “Health Disparities and the Implications in Underserved Rural Communities in Southern Georgia.” Paper presented during the School of Nursing’s Sigma Theta Tau International Honor Society (Mu Kappa Chapter) Conference, Georgia Southern University, March 5, 2012.

Amponsah, William A. “Trade as an Engine of Growth and Development in Africa.” Paper presented during the plenary session on *Trade as an Engine of Growth and Development*, African Trade Forum, United Nations Economic Commission for Africa, Addis Ababa, Ethiopia, November 22-24, 2011.

Amponsah, William and Andrew Muhammad. “Agricultural Sector Investment, Outsourcing and Political Risks: The Case of Kenya’s Flower Trade with the EU.” Paper presented during the African Economic Conference on *Green Economy and Structural Transformation*, United Nations Economic Commission for Africa, African Development Bank and United Nations Development Program, Addis Ababa, Ethiopia, October 25-28, 2011.

Muhammad Andrew, Anna D’Souza, and William Amponsah. “Conflict, Instability and International Trade.” Paper presented during the annual meetings of the Agricultural and Applied Economics Association (AAEA), Pittsburgh, PA, July 24-26, 2011.

Amponsah, William A. and Pablo Garcia-Fuentes. “Effects of Remittances and Market Size on Foreign Direct Investment to Sub-Saharan Africa.” Paper presented during the Second Annual Conference on *Regional Integration in Africa (ACRIA)*, Abuja, Nigeria, July 7-8, 2011.

Amponsah, William A. and Andrew Muhammad. “Conflict, Instability and Trade.” Selected paper presented during the 37th Annual Conference of the Eastern Economic Association, New York, NY, February 25-27, 2011.

Amponsah, William A., Whitney Fuller, and Godfrey Gibbison. “Health Disparities in Rural Georgia: A Case Study of Liberty, Long, and McIntosh Counties.” Selected paper accepted for presentation at the Southern Agricultural Economics Association Annual meeting, Orlando, FL, February 6-9, 2010.

Amponsah, William A. (Panelist), “Impact of Financial Crisis on African Countries.” Voices of Africa Forum, Center for Africana Studies, Georgia Southern University, Statesboro, GA, November 17, 2009.

Amponsah, William A. and B.B. Robinson. “Public Perceptions about School Vouchers: The Case of Georgia.” 34th Meeting of the Georgia Educational Research Association, Coastal Georgia Center, Savannah, GA, October 23, 2009.

Amponsah, William A. (Panelist), “Review of Final Consolidated Draft Document.” European Report on Development Final Document Review Workshop, European Commission, Brussels, Belgium, September 4, 2009.

Amponsah, William A. “Food Security and Other Economic Development Challenges Facing African Countries: Are they caused by Commodity Price Volatility?” Selected paper presented during the International Agricultural Trade Consortium, Symposium, “Confronting Food Price Inflation: Implications for Agricultural Trade Policies,” Seattle, Washington, June 22-23, 2009.

Amponsah, William A. “Beyond the Financial Crisis: Africa’s Trade and Financial Policy Challenges under Market Integration.” European Report on Development Conference, Accra, Ghana, May 22, 2009.

Amponsah, William A. and Krishna M. Kasibhatla. “Further Evidence of External Debt and Economic Growth Relationship in Selected Sub-Sahara African Countries.” Paper presented during the International Conference of the Business Economics Institute, Las Vegas, NV, December 15-18, 2008.

Amponsah, William A. and Victor Ofori-Boadu. “Reforming Agricultural Trade under Commodity Price Volatility: Can Poor African Countries Achieve Food Security and Economic Development?” A contributed paper presented at the Third African Economic Conference on **Globalization, Institutions and Economic Development of Africa**, organized by the *African Development Bank and United Nations Economic*

Commission for Africa, Ramada Plaza Hotel, Gammarth (near Tunis), Tunisia, November 12-14, 2008.

Fuller, Whitney, William Amponsah, and Godfrey Gibbison. “Economics of Health Disparities in Georgia: A Tri-County Case Study.” Paper presented at the 33rd Annual Meeting of the Georgia Educational Research Association (GERA), Coastal Georgia Center, Savannah, GA, October 24, 2008.

Amponsah, William A. and Victor Ofori-Boadu. “Rising Food Prices and Failure of Agricultural Trade Reforms: Can Poor African Countries Achieve Food Security and Alleviate Poverty?” Paper presented during the PEGNet Conference 2008, *Assessing Development Impact – Learning from Experience*, Accra (Ghana), 11 – 12 September 2008, La Palm Royal Conference Center.

Muhammad, Andrew, William Amponsah, and Jennifer Dennis. “Lome Convention Expiration and the Demand for Imported Cut Flowers in the EU: Implications for the Kenya Cut Flower Sector.” Paper presented at the American Agriculture Economics Association meeting, Orlando, FL, July 27-29, 2008.

Amponsah, William A. “Economic Development Challenges Stemming from U.S. Textile Trade.” Contributed paper accepted for presentation at the Seoul Symposium on **Globalization and the Rural-Urban Divide**, International Agricultural Trade Research Consortium, Seoul, Korea, June 30-July1, 2008.

Amponsah, William A. and Krishna M. Kasibhatla. “Evidence of Debt Overhang and Economic Growth: Implications for African Development. Paper presented during the conference on Sector-Led Growth in Africa and Implications for Development, United Nations African Institute for Economic Development and Planning, Dakar, Senegal, November 7-9, 2007.

Amponsah, William A. “Determinants of U.S. Textiles and Apparel Trade.” Paper presented during the American Agricultural Economics Association annual meeting, Long Beach, California, July 23-26, 2006.

Amponsah, William A. and Krishna Kasibathla. “Testing the ‘Debt Overhang Hypothesis’ Using Data of Highly Indebted African Countries.” Paper presented during the Eastern Economic Association Annual Conference, Philadelphia, PA, February 24-26, 2006.

Amponsah, William A. “Can Africa Achieve Millennium Development Growth Targets through Effective Negotiations of the Doha Development Mandate?” Paper

accepted for presentation during the ISSER/Cornell/World Bank conference on “Shared Growth in Africa,” Accra, Ghana, July 21-22, 2005.

Amponsah, William A. “Challenges for China’s Pork Supply Chain.” Paper accepted for presentation during The WERA-101 2005 Annual Meeting, University of Nevada Reno, April 25-26, 2005.

Amponsah, William A. “Analysis of Recent Policy Impacts on U.S. Textile and Apparel Trade.” Paper accepted for presentation during the 4th Annual Hawaii International Conference on Social Sciences, Honolulu, Hawaii, June 13-16, 2005.

Amponsah, William A. and Victor Ofori-Boadu. “Panel Data Analysis of Trade Policy Effects on U.S. Textile Industries.” Selected paper presented during the annual meetings of the Southern Agricultural Economics Association, Little Rock, Arkansas, February 5-9, 2005.

Amponsah, William A. “Can Africa Achieve Economic Development Through Trade? Lessons from the Doha Development Round. Invited paper presented during the Southeastern Africanist Network Meeting, Georgia Southern University, Statesboro, GA, January 27-29, 2005.

Amponsah, William A. “The Economic Justification for Africa’s Recent Trade Negotiations Position.” Paper presented during the International Agricultural Trade Research Consortium meetings, St. Petersburg, Florida, December 5-8, 2004.

Amponsah, William A. and Feng Gu. “Structural Changes and Import Demand for Pork in China.” Presentation at the WCC-101 China Group Meeting, Michigan State University, East Lansing, MI, April 19-20, 2004.

Amponsah, William A. “Challenges Facing Africa in Ongoing Multilateral Trade Negotiations.” Seminar Presentation at the Department of Agricultural Economics, Purdue University, West Lafayette, IN, November 13, 2003.

Amponsah, William A. “Domestic Support and Export Subsidies in the New Round of Trade Negotiations.” Presentation at the United Nations Economic Commission for Africa, Addis Ababa, Ethiopia, July 25, 2003.

Amponsah, William A. and Victor Ofori-Boadu. “Trade Liberalization and Challenges for U.S. Pork Exports to China.” Paper accepted for presentation during the Hawaii International Conference on Business, Honolulu, Hawaii, June 18-21, 2003.

Amponsah, William A. “Optimal Teaching and Learning Philosophy.” Presented at Middle Tennessee State University, School of Agriculture and Agriscience, Murfreesboro, TN, June 11, 2003.

Amponsah, William A. “Mainstreaming Markets and Trade Policies in Development for the Effective Participation Of Least-Developing Countries in the WTO.” Presented at the International Food Policy Research Institute (IFPRI), Washington, DC, May 6, 2003.

Amponsah, William A. “Rural Adjustment and Economic Development Implications of Recent U.S. Textile and Apparel Crisis.” Paper accepted for presentation during the Association of Research Directors, Inc., 13th Biennial Research Symposium, Atlanta, Georgia, March 29-April 2, 2003.

Amponsah, William A. and Victor Ofori-Boadu: “Adjustment and Economic Development Implications of U.S. Textile and Apparel Trade.” Paper submitted for the contributed papers section of the International Association of Agricultural Economists meetings, Durban, South Africa, 16-22 August 2003.

Amponsah, William A. “African-American Farmers and Global Agriculture.” Invited presentation during a forum in celebration of the Congressional Black Caucus’ 32nd Annual Legislative Conference, Washington, DC. September 13, 2002.

Amponsah, William A. “NAFTA and the U.S. Textile and Apparel Industries.” Paper accepted for presentation during the Organized Symposium on “Freer Trade and U.S. Agriculture: Interregional Adjustment Issues in Cotton and Textiles,” American Agricultural Economics Association meeting, Long Beach, CA, July 28-31, 2002.

Amponsah, William A. “Africa’s New Regionalism and Challenges for Effective Participation in the WTO.” Invited paper presented during the conference on The Developing Countries, Agricultural Trade, and the WTO, Whistler, British Columbia, Canada, June 16-17, 2002.

Amponsah, William A. “Trade Agreements and Global Financial Meltdown Fuel Crisis in U.S. Textile and Apparel Industries.” Paper accepted for presentation during the Hawaii International Conference on Social Sciences, Honolulu, Hawaii, June 11-15, 2002.

Amponsah, William A. and Victor Ofori-Boadu. “Crisis in the U.S. Textile and Apparel Industries: Are They Caused by Trade Agreements and Global Financial Meltdown?” Paper accepted for presentation during the Conference on: *Free Trade of the Americas, the*

WTO and the New Farm Bill, San Antonio, Texas, May 23-24, 2002.

Amponsah, William A. “African Regional Integration: Issues and Challenges.” Paper accepted for presentation during the Conference on: *Free Trade of the Americas, the WTO and the New Farm Bill*, San Antonio, Texas, May 23-24, 2002.

Amponsah, William A. “Analytical and Empirical Evidence of Trade Policy Effects of Regional Integration: Implications for Africa.” Invited paper presented during the African Development Forum III, United Nations Economic Commission for Africa, Addis Ababa, Ethiopia, March 3-8, 2002.

Amponsah, William A. “Regional Integration in Africa: Opportunities for Effective Participation in the WTO.” Invited paper presented during the American Economic Association/Allied Social Science Associations meetings, Atlanta, GA, January 3-6, 2002.

Amponsah, William A. and Victor Ofori-Boadu. “Reflections on the Impacts of NAFTA on the Management Strategies of U.S. Textile and Apparel Industries.” Paper presented during the International Agricultural Trade Research Consortium meeting, Tucson, AZ, December 14-16, 2001.

Amponsah, William A. “African Regional Integration: A pre-Condition Toward Multilateral Liberalization.” Paper presented during the Africa Knowledge Networks Forum 2001/African Development Forum 2001 Technical Advisory Committee meeting, United Nations Economic Commission for Africa, Addis Ababa, Ethiopia, October 17-19, 2001. Also posted on UNECA/AKNF web site: www.uneca.org/aknf2001/AKNF%202001_Amponsah_African%20Regional%20Integration.htm

Amponsah, William A., Xiang Dong Qin, Victor Ofori-Boadu and Xuehua Peng. “Management Perspectives on the Impacts of NAFTA on the U.S. Textile and Apparel Industries.” Selected paper presented during the American Agricultural Economics Association meeting, Chicago, August 5-8, 2001.

Amponsah, William A. “Business Structures for Small Family Farms in North Carolina: Implications for Farm Cooperatives.” Invited paper presented during Small Goats Production and Marketing Cooperatives, Louisburg, North Carolina, May 19, 2001

Amponsah, William A., Xiang Dong Qin and Xuehua Peng. “The Outlook of U.S. Pork Exports to China.” Selected paper presented during the Hawaii Conference on Business, University of Hawaii. June 14-17, 2001.

Qin, Xiang Dong and William A. Amponsah. “Will China Be a Major Market for U.S. Pork Exports?” Selected paper presented during the annual meetings of the Southern Association of Agricultural Scientists, Agricultural Economics session, Fort Worth, TX. January 28-31, 2001.

Qin, Xiang Dong and William A. Amponsah. “The Outlook of China’s Livestock Production and Consumption.” Selected paper presented during the annual meetings of the Southern Association of Agricultural Scientists, Agricultural Economics session, Fort Worth, TX. January 28-31, 2001.

Davis, Carlton G., Clive Y. Thomas and William A. Amponsah (Presenter). “Globalization and Poverty: Lessons from the Theory and Practice of Food Security.” Invited paper presented during the joint meetings of the American Economic Association and the American Agricultural Economics Association, New Orleans, LA. January 5-7, 2001.

Amponsah, William A. and Xiang Dong Qin. “Impacts of Regional Trade Agreements: The Case of U.S. Textile and Apparel Trade with Mexico.” Contributed paper presented during the XXIVth International Conference of Agricultural Economists, Berlin, Germany. August 13-18, 2000.

Amponsah, William A. and Xiang Dong Qin. “Grey Model Forecast of China’s Food Supply and Demand from 2000 to 2010.” Selected paper presented during the American Agricultural Economics Association meeting, Tampa, Florida, July 30-August 2, 2000.

Amponsah, William A. “Keys to Preparing Successful Research Grant Proposals.” Paper presented during an accepted Organized Symposium during the American Agricultural Economics Association meeting, Tampa, Florida, July 30-August 2, 2000.

Amponsah, William A. “International Agribusiness Marketing Teaching Excellence Model.” Free Session paper accepted for presentation during the *Models for Teaching Excellence* session, American Agricultural Economics Association meeting, Tampa, Florida, July 30-August 2, 2000.

Amponsah, William A. and Xiang Dong Qin. “The Potential Impact of U.S.-China Trade Agreement on U.S. Pork Exports to China.” Selected paper presented during the *Global Agricultural Trade in the New Millennium Conference*, New Orleans, LA, May 25-26, 2000.

Amponsah, William A. and Xiang Dong Qin. "Tariff Rate Quotas and Their Impacts on U.S. Tobacco Markets." Selected paper presented during the annual meetings of the Southern Association of Agricultural Scientists, Agricultural Economics session, Lexington, KY. January 29-February 2, 2000.

Amponsah, William A. and Xiang Dong Qin. "Impacts of Recent Agricultural Policies and Trade Agreements on the U.S. Cotton and Related Industries." Selected paper presented during the Association of Research Directors, Inc.'s Twelfth Biennial Research Symposium, Washington, D.C., April 19-21, 2000.

Amponsah, William A. and Xiang Dong Qin. Lessons Learned from NAFTA Impacts on Small Rural Apparel Manufacturers: The Case of Encore Textiles, Inc. Selected paper presented during the annual meetings of the Southern Association of Agricultural Scientists, Rural Sociology session, Lexington, KY, January 29-February 2, 2000.

Amponsah, William A. "Implications of Productivity to Small Enterprises." Keynote paper presented during the Opening Session of the '99 Nanjing International Seminar on Productivity Promotion, Nanjing, China. October 28-31, 1999.

Amponsah, William, Dale Colyer and Curtis Jolly. "Global Trade Integration and Economic Convergence of Developing Countries." Principal paper presented at the Annual Meeting of the American Agricultural Economics Association, Nashville, TN. August 9-11, 1999.

Fletcher, Stanley, Hal Harris, William Amponsah and Gary Fairchild. Views of the Free Trade Area of the Americas from the Lower Atlantic Seaboard." Paper presented during a Symposium on the *Prospects and Potentials for a Free Trade Area of the Americas and the World Trade Organization Negotiations*, American Agricultural Economics Association meeting, Nashville, TN. August 9-11, 1999.

Amponsah, William A. and Xiang Dong Qin. "The Potentials of U.S. Wheat Exports to China." Paper presented during the International Agricultural Trade Research Consortium Conference on *China Trade Prospects*, San Francisco, CA. June 27-29, 1999

Amponsah, William A. "Highlights of the Tariff Rate Quota Research on Tobacco." Presented at the USDA/Economic Research Service, Washington, D.C. April 20, 1999.

Amponsah, William A. "Globalization of Agriculture and Natural Resources." Invited paper presented during the Annual Meeting of Minorities in Agriculture, Natural Resources and Related Sciences, Roanoke, Virginia. April 8-11, 1999.

Amponsah, William A. "Implementing a Business Visitation Program in Halifax County." Seminar organized jointly by the North Carolina A&T State University International Trade Center, the Halifax County Community Development Corporation and the Roanoke Rapid Chamber of Commerce. Roanoke Rapids. April 8, 1999.

Amponsah, William A. "Agribusiness Opportunity for Market Access into Dominican Republic." USDA/Foreign Agricultural Service, U.S. Embassy, Santo Domingo, Dominican Republic. March 15-18, 1999.

Amponsah, William A. "Effects of Globalization on Small Farmers." Presented during the Women in Agriculture Symposium, Greensboro, North Carolina. March 23, 1999.

Amponsah, William A. "Challenges Facing Sub-Saharan Africa on Creating the Enabling Environment for Agricultural Technology Transfer and Adoption: Lessons for Southern Africa." Paper presented during the International Association of Agricultural Economists Inter-Conference Symposium, Aventura Spa, Badplaas, South Africa. August 10-16, 1998.

Amponsah, William A., George Flemming and Renita Page. "Conducting Business Opportunity Missions for the U.S. Trade and Development Agency." Presentation made during visit to the U.S. Trade and Development Agency (USTDA), Rosslyn, Virginia. July 8, 1998.

Amponsah, William A., George Flemming and Renita Page. "USAID Partnership with the North Carolina A&T State University International Trade Center." Presentation made during visit to the U.S. Agency for International Development (USAID), Small and Disadvantaged Business Office, Ronald Reagan Building, Washington, D.C. July 9, 1998.

Amponsah, William A. and Andrea Gilmore. "Minority Business Networks: The Case of Halifax County, North Carolina." Paper presented during the annual meeting of the Southern Sociological Association. Little Rock, Arkansas. February 1-4, 1998.

Amponsah, William A. "International Trade and United States Universities." Invited paper presented during 1890 Land Grant Universities Association of Research Directors Eleventh Biennial Research Symposium, San Antonio, Texas. October 1-4, 1997.

Amponsah, William A. "The Political Economy of Creating an Enabling Environment for agricultural Technology Transfer in Sub-Saharan Africa," Paper prepared for presentation during the Contributed Paper Session and accepted for Poster

presentation, 23rd International Conference of Agricultural Economists, Sacramento, California. August 10-16, 1997.

Adu-Nyako, Kofi and William Amponsah. "The Internationalization Decision of Agribusiness Firms in North Carolina." Paper presented during the selected paper session of the annual meeting of the American Agricultural Economics Association, Toronto, Canada. July 21-25, 1997.

Amponsah, William A. and Karla Martin. "International Business Planning, Management, and Marketing." Invited presentation during the *Women in Agriculture Symposium*, North Carolina A&T State University, Greensboro, North Carolina, April 8, 1997.

Amponsah, William A. "Sustaining Rural Development through Business Development and Trade," Paper presented during the Organized Symposium on "Sustaining Rural Development," Southern Agricultural Economics Association meeting, Birmingham, Alabama. February 2-5, 1997.

Amponsah, William A., and Kofi Adu-Nyako. "Determinants of Use of Government Export Promotion Programs by Agribusiness Firms in North Carolina," Selected paper presented during the Southern Agricultural Economics Association meeting, Birmingham, Alabama. February 2-5, 1997.

Amponsah, William A., Daniel Pick, and Kofi Adu-Nyako. "Evaluation of Export Promotion Programs on Trade of High-Valued and Processed Food Products: Implications for North Carolina Agribusiness." Paper accepted for presentation during the International Agricultural Trade Research Consortium meeting, Washington, D.C. December 15-17, 1996.

Amponsah, William A. "Creating an Enabling Environment for Agricultural Technology Transfer and Commercialization: A Comparative African Study." Research Report presented during the "Conference on Commercialization and Transfer of Agricultural Technology in Africa," Sponsored by the U.S. Agency for International Development, Accra-Ghana. November 4-7, 1996.

Amponsah, William A. "Trade." Paper presented during the Organized Symposium, *Agricultural Policy after Commodity Programs: the Role of the Federal Government in Addressing Problems*, annual meeting of the American Agricultural Economics Association, San Antonio, Texas. July 28-31, 1996.

Amponsah, William A., and Kofi Adu-Nyako. "Determinants of Government Export

Promotion Programs: The Case of North Carolina Agribusiness Exporters." Paper presented at the selected paper session of the annual meeting of the American Agricultural Economics Association, San Antonio, Texas. July 28-31, 1996.

Tweeten, Luther G., and William A. Amponsah. "Alternatives for Small Farm Survival: Government Policies versus the Free Market." Paper accepted for the Invited Paper Session, Southern Agricultural Economics Association Annual Meeting, Greensboro, North Carolina. February 3-7, 1996.

Amponsah, William A. and Donald R. McDowell. "Sustaining Community Development through Agribusiness Development: Visionary Planning and Policy Suggestions." Selected paper presented during the Southern Rural Sociology Program, Southern Rural Sociology Meeting, Greensboro, North Carolina. February 3-7, 1996.

Amponsah, A. William. "Sources and Usefulness of Information Services for North Carolina Commercial Farmers." Selected paper presented during the Southern Agricultural Economics Association Annual Meeting, Greensboro, North Carolina. February 3-7, 1996.

Amponsah, William A. and Kofi Adu-Nyako. "Market Access Issues Affecting Agribusiness Competitiveness: Preliminary Assessment of North Carolina Firms." Presented during the Fall Business Meeting of the S-256, Southern Trade Research Group, Memphis, Tennessee. November 2-3, 1995.

McDowell, Donald R., and William Amponsah. "Sustaining Community Development Through Trade of Value Added Products: A Conceptual Paper." Paper presented during the 52nd Professional Agricultural Workers Conference. December 3-7, 1994.

Amponsah, William A. and Kabuatshika Molond. "The Impact of Food Aid on Zaire's Agricultural Food Markets." Selected paper presented at the 1995 Southern Agricultural Economics Association's Annual Meeting, New Orleans, Louisiana. January 29-February 1, 1995.

Amponsah, William A. and H.B. Sampat. "Information Demand for Farm Decisions by North Carolina Commercial Farmers." Selected paper presented during the Competitive Paper Session, Association of Research Directors' Tenth Biennial Research Symposium, New Orleans, Louisiana. October 1994.

Amponsah, William A. "Foreign Direct Investment and Economic Competitiveness of Developing Countries." Paper presented during the Fall Business Meeting of S-256,

Southern Trade research Group, Charleston, South Carolina. November 10-12, 1994.

Amponsah, William A. "Economic Reforms in Developing Countries and the Information Technology Gap." Paper presented during the Contributed Paper Session, XXII International Association of Agricultural Economists Congress, Harare, Zimbabwe. August 22-29, 1994.

Amponsah, William A. and Anjana S. Pai. "Evidence of Computer Adoption and its Perceived Usefulness by Some North Carolina Commercial Farmers." Paper presented at the Selected Paper Session, Southern Agricultural Economics Association meetings in Nashville, Tennessee. February 5-9, 1994.

Amponsah, William A. and Anjana S. Pai. "A Case for Making Farm Information Technology Available for Rural Development." Paper accepted for the Contributed Paper Session, VII European Congress of Agricultural Economists meeting on "Transition to an Integrated Agricultural Economy," Stressa, Italy. September 6-10, 1993.

Amponsah, William A. "Agricultural Sector Performance within a Structural Adjustment Framework." A Selected paper presented at the European Association of Agricultural Economics Conference, Stuttgart, Germany. September 21-25, 1992.

Amponsah, William A. and Leroy Hushak. "Macroeconomic Adjustment and the Performance of the Agricultural Sector: A Comparative Study of Cameroon and Kenya." A contributed paper presented at the International Association of Agricultural Economists meeting, Tokyo, Japan. August 22-29, 1991.

Amponsah, William A. and Leroy Hushak. "Ghana: A Case Study in Macroeconomic Adjustment." A paper presented at the selected paper session at the annual meeting of the American Agricultural Economics Association, Vancouver, British Columbia. August 1990.

MOST RECENT BOOK REVIEWS (Published in Journals):

American Journal of Agricultural Economics, Vol. 95, number 1, 2013 (pp. 201-03). *Artemisia annua, Artemisinin, ACTS & Malaria Control in Africa: Tradition, Science and Public Policy* (Dana G. Dalrymple, author). Washington, DC: Politics & Prose Books, 2012, 253 pp.

Journal of African Development, Vol. 14, number 1, spring 2012 (pp. 157-162). *The New Harvest: Agricultural Innovation in Africa* (Calestous Juma, author). New York: Oxford University Press, 2011, 268 pp.

WORK IN PROGRESS:

International Financial Flows to Africa. Recent increases in foreign direct investment (FDI) and remittances flows to Africa at the same time as overseas development assistance is dwindling, has created interest in understanding what is explaining these flows into the region.

Health Economics and Regional Development. Health disparities are differences in the health status among distinct segments of the population including differences that occur by gender, race or ethnicity, education, income, disability, or living in various geographic localities. What factors explain disparities in health in rural counties in the U.S.?

Trade as an Engine of Growth and Development. Popular thinking is that the link between trade, poverty reduction and human development is through economic growth. This suggests that trade can be a powerful source of economic growth and trade liberalization is the common policy prescription for increasing trade flows. Economic growth is also pivotal in poverty alleviation. It is clear that generally those countries that have applied trade policy as a major instrument in their development agenda, such as the Asian Tigers, have tended to grow at an accelerated pace than those that have not done so, such as in Africa. Can Africa trade its way out of poverty?

Developing countries (especially Africa's) Economic Challenges in Economic Development, Investment and Trade Policies. Many developing countries have joined the WTO or formed regional pacts. African nations, in particular, have formed the African Union so as to pool resources, develop coherent trade and investment policies and lend greater credibility to the region's development programs. However, there are many institutional, trade capacity building, macroeconomic, agricultural sector, and other challenges facing these nations. Recently, China's rapid growth has led to increased trade and investment with Africa. What are the economic development implications of those challenges?

Relationship among Trade, Debt and Economic Growth. Mainly this work was commissioned by the United Nations Economic Commission for Africa. The Doha WTO Ministerial Conference established a new Working Group in the WTO on trade, debt and finance. I continue to undertake comprehensive studies to inform trade negotiators and to assist them to develop negotiating strategies in the discussions that are ongoing in the Working Group. The focus of recent studies is to identify key linkages among trade, debt and finance; the importance of market access for African countries in generating foreign exchange earnings within the overall framework of financing development; the need to understand how debt constrains economic growth; and to develop implications for overall trade expansion and development financing needs of African countries.

FURTHER RESEARCH INTERESTS:

Agricultural Sector Investment and Growth, Regional Trade Agreements; Trade Negotiation and Mediation; Macroeconomic and Trade Policy Institutions; International Market Reforms; Trade Capacity Building and Facilitation; Effective Participation by Developing Countries in the WTO; Effects of Exchange Rate Variability and Credit on Trade; Empirical Analysis of the “Debt Overhang” Hypothesis.

RECENT DISSERTATION COMMITTEES:

An Examination of the Relationship between the Seven Critical Leadership Functions and Middle School African-American and Hispanic Student Achievement, a doctoral dissertation by Shannon Flounnory, January 2012-May 2014, Doctor of Education, Georgia Southern University.

Parent Expectations of Elementary Schools and the Leaders, Teachers, and Staff Within them: An Examination of Elementary Schools in a Southeast Georgia School District, a doctoral dissertation by Ella Green, January 2012-December 2013, Doctor of Education, Georgia Southern University.

The Effects of Locus of Control on Organizational Commitment for Chief Housing Officers, a doctoral dissertation by Curtis G. Erwin, Doctor of Education, January 2009-May 2011, Georgia Southern University.

HONORS AND AWARDS:

- Award for *Professional Excellence* from the Agricultural and Applied Economics Association (AAEA) in August 2013 as Chairperson of the Committee on the Status of Blacks in Agricultural Economics of the AAEA, 2011-2013.
- Honored as 2005 Outstanding Black Agricultural Economist in Research and Related areas by the Committee on the Opportunities and Status of Blacks in Agricultural Economics of the American Agricultural Economics Association.
- 1999-2000 Millennium Edition Citations:
 - *Marquis Who's Who in America*
 - *Who's Who in International Finance, 2000-2001, and 2001-2002*
 - *International Who's Who of Professionals*
 - Citation in: *The International Directory of Distinguished Leadership, American*

Biographical Institute Inc., 4th Edition, 1993.

- Citation in *International Who's Who of Intellectuals, International Biographical Centre (IBC)*, Cambridge, England, 10th Commemorative Edition, 1993.
- *World Intellectual of 1993 Award*, IBC, Cambridge, England.

SERVICES, PROFESSIONAL ACTIVITIES, AND ASSOCIATIONS:

- **Academic Advisory Board**, *Taking Sides: Clashing Views in Urban Studies*, McGraw Hill (2011-present).
- **Chairperson of the Committee on the Status of Blacks in Agricultural Economics** of the Agricultural and Applied Economics Association (AAEA), 2011-2013.
- **Member of the Consultative Experts Group in Economic Development**, First and Second European Reports on Development (ERD), 2009, *Overcoming Fragility in Africa: Forging a New European Approach* and ERD 2010, *Social Protection for Inclusive Development: A New Perspective in EU Cooperation with Africa*. Funded by the European Commission, Brussels, Belgium.
- **Technical Advisory Team**, African Knowledge Networks Forum/African Development Forum (2001-present), United Nations Economic Commission for Africa (UNECA); provide key technical advice on trade policy liberalization and facilitation, regional integration, and capacity building on trade negotiations.
- **Executive Member**, U.S. Council (6 members) of the International Association of Agricultural Economists (1999- 2008)
- **Program Leader**, Food and Agricultural Marketing, American Agricultural Economics Association meeting, August 2002. Conducted review and selection of scientific papers and identified moderators for the meeting.
- **National (U.S.) Panel Manager**, National Research Initiative Competitive Grants Program, Markets and Trade Section (2001 and 2002). Supervised and coordinated reviews of about 100 competitive proposals each year.
- **National Panel Member**, Tribal College Education Equity Grants Program (2005, 2004, 2002, 2001)
- **National Lead Reviewer and Panelist** for the **National Research Initiative Competitive Grants Program**, Markets and Trade Section (1998, 1999 & 2000)
- **Reviewer** for the **National Science Foundation in Economics** (2009, 2008, 2007, 2005, 2002, 2001)
- **Member**, U.S. International Agricultural Trade Research Consortium
- **Member**, Agricultural & Applied Economics Association
- **Member**, American Economic Association

- **Member**, African Finance and Economics Association
- **Member**, Golden Key International Honour Society, Honored at North Carolina A&T State University Chapter (2005); co-Faculty Advisor (2009-present), Georgia Southern University Chapter
- **Member**, International Agribusiness Management Association
- **Member**, Southern Association of Agricultural and Applied Economists
- **Member**, Gamma Sigma Delta Honor Society (April 4, 1986-present); President, North Carolina A&T State University (2001-2003), Vice President (1999-2001)
- **Member**, Delta Tau Alpha Honor Society
- **Member**, Food Distribution Research Society
- **Member**, Kiwanis Club International (Board of Directors, 2009 – 2013), Member of Auditory Services, International Relations Committee, and Chair, International Relations Committee (Greensboro, NC), from 1995 through 2006)
- **Member**, Minorities in Agriculture, Natural Resources and Related Sciences

CIVIC ENGAGEMENTS:

Board member, Kiwanis Club of Statesboro, GA (2009-2013).

Board of Governors and Chairman's Inner Circle, Morris Cerullo World Evangelism, 2010-present.

Director and Board member (chaplain), Lions Club International of Statesboro, GA, 2012-present.

Executive member (Faith Fund), Gideons International of Bulloch County.

Executive member, President's Council, Good News Jail & Prison Ministry, 1999-2006

Member, Statesboro First United Methodist Church (Choir)

BUSINESS ACTIVITIES, MISSIONS, PROJECTS, AND TECHNICAL ADVISE:

Organized study visit to Georgia Assembly and training for the Parliamentary Committee on Finance of Ghana in cooperation with the Carl Vinson Institute of Government, University of Georgia and the Office of the Vice President for Government Relations and Community Engagement, GSU (September 18-25, 2014). The Committee received training on national budget oversight of the Executive branch of the Ghana Government.

Organized study visit to Georgia Assembly and training for the Parliamentary Committee on Government Assurances of Ghana in cooperation with the Carl Vinson Institute of Government, University of Georgia and the Office of the Vice President for Government Relations and Community Engagement, GSU (February 22-28, 2014). The Committee received training on governance reforms and oversight of the Executive branch of the Ghana Government.

Professor Zhao Liang of the School of Economics of Fujian Normal University, China applied as visiting scholar to work with me after receiving a research award for visiting scholars (6 to 12 months) from the Provincial Government of Fujian Province.. Unfortunately, her application was rejected by Associate Dean Dr. Bill Wells.

Professor Tao Hongjun of Fuzhou University, China, applied as visiting scholar to work with me in 2013 academic year. Unfortunately, Associate Dean Dr. Bill Wells rejected the application because COBA could not guarantee him office space. Upon my recommendation he undertook visit at Virginia Polytechnic Institute, Blacksburg, VA.

Professor Hao Zhou of the School of Economics and Management at Wuhan University of Science and Engineering applied as visiting scholar and traveled to GSU to work with me on a research project, “Empirical Study of the Effect of the Effective Exchange Rate of RMB on Anti-dumping against China,” September 15, 2008-March 13, 2009.

United Nations Economic Commission for Africa, African Trade Policy Centre (ATPC). I was retained as the trade policy expert, in October 2011-2012 to address the plenary sessions of the African Trade Forums I and II in Addis Ababa, Ethiopia.

“European Report on Development 2009 and 2010.” I participated as a member of the Consultative Experts Group in drafting and reviewing the 2009 European Report on Development (ERD), *Overcoming Fragility in Africa: Forging a New European Approach*, and the 2010 ERD, *Social Protection for Inclusive Development: A New Perspective in EU Cooperation with Africa*. Funded by the European Commission, Brussels, Belgium.

“The African Trade Policy Centre.” I drafted the concept project proposal (\$5 million grant) for the United Nations Economic Commission for Africa (UNECA) and it was funded by the Canadian International Development Agency, December 2002. I participated in final negotiations on the project at Ottawa from February 20-21, 2003. Core goals were to build UNECA’s capacity to (i) mainstream trade policy in development policies and programs; (ii) promote intra-African trade; (iii) overcome supply constraints to regional and international trade; and (iv) participate effectively in

bilateral, regional and multilateral trade negotiations.

“Defining Priorities for Regional Integration in Africa.” I was invited by the Office of the Executive Secretary, Dr. K.Y. Amoako, to participate in the African Knowledge Network Forum (AKNF), where the group prepared and presented technical papers during the 2002 African Development Forum (ADF) III, which assembled delegations of governments, private business leaders and other stakeholders to define strategies for the emerging African Union. Funding was by the United Nations Economic Commission for Africa, Addis Ababa, Ethiopia, October 2001 through March 2002.

Agribusiness Marketing Project Feasibility Study Tour: Akuapim District, Eastern Region, Ghana.” Project Site Tours Conducted to Prepare Project Proposal for North Carolina A&T State University International Trade Center to Collaborate with the Lansing Regional Sister Cities Commission to Provide Technical Assistance to May Day Rural Project in Ghana. Proposal Submitted to USDA/ Farm Services Agency and the USAID/African Trade and Investment Program. Trip Undertaken in July 2000.

"Agribusiness Opportunity for Market Access into Dominican Republic." (Project to Undertake Study of Marketing Distribution System for U.S. Agricultural Products (including Hotel and Institutional Demand in Dominican Republic). This project included development of methodology for data collection, survey design, and assessment of inter-institutional coordination to increase understanding by U.S. businesses seeking to do business in Dominican Republic. The project was sponsored by USDA/Foreign Agricultural Service, U.S. Embassy, Santo Domingo, Dominican Republic, March 15-18, 1999.

"Creating an Enabling Environment for Agricultural Technology Transfer and Commercialization: A Comparative African Study." I conducted research on Agricultural Sector Technology Transfer and Commercialization in Africa. Research Report prepared for the U.S. Agency for International Development and presented during the "Conference on Commercialization and Transfer of Agricultural Technology in Africa," Accra-Ghana, November 4-7, 1996.

"Macroeconomic Policy Analysis (MEPA) Workshop" for 25 members of the South African Government. I provided leadership in training workshops in macroeconomics policy reforms, leadership, institutional reforms, public policy reforms, trade policy reforms, health policy reforms, housing policy reforms, and poverty alleviation in post-Apartheid South Africa for newly elected South African ministers of state and provincial heads. The project included assembling experts and developing indicators and methodologies for best practices in public policy implementation and public expenditure management. I followed up in South Africa to conduct assessment of

capacity building efforts for the Government of South Africa in socioeconomic management. Funding and remuneration was by the Institute of International Education. In-country workshops were from January-February, 1995.

SPONSORED INTERNATIONAL TRAINING WORKSHOPS:

The Piedmont Triad Council for International Visitors, Inc., "U.S. Trade and Economic Development Policies toward Non-Market Economies." Presentation to Business Leaders from Russia and Ukraine, North Carolina A&T State University International Trade Center, Greensboro, NC, May 16, 2003.

Institute of International Education, "2000 Capstone Training Program for 40 Policy Leaders from Africa," Summer 2000.

The Piedmont Triad Council for International Visitors, Inc., and Meridian International Center, "U.S. Trade and World Markets: A Multi-Regional Project" Policy Reforms Training for Senior Trade Policymakers from Bulgaria, Bangladesh, Grenada, Nepal and Tunisia. February 10, 2000. (Note: I continued through 2001 to provide training sessions for policy makers from Moldova, Estonia, Romania and Malta in 2001)

U.S. Department of Agriculture, Foreign Agricultural Service, Cochran Fellows Program, "Training for Foreign Participants." September 20 - October 9, 1999. This program was renewed in 2001 to train business executives from reforming countries in Africa (such as Ghana, Cote d'Ivoire, Uganda and South Africa).

U.S. Agency for International Development and the Government of Ghana (Sigma One Corporation as primary consultant), Ghana Policy Dialogue Conference. Provided training on "Imperatives for Further Trade Liberalization and Facilitation in Ghana," Kenan Institute for Private Sector Development, Chapel Hill, NC, June 1-6, 1997.

U.S. Agency for International Development Scholar, Professor Thomas Magori, Faculty of Agricultural Economics and Agribusiness, Edgerton University, Nakoro, Kenya; January 19, 1997-March 15, 1997; I provided training in "International Markets for Horticultural Crops."

U.S. Agency for International Development Scholar, Professor Margaret Matanda, Faculty of Agricultural Economics and Agribusiness, University of Zimbabwe, Harare, Zimbabwe; September - October, 1996; I provided training in "Strategies for Agribusiness and International Markets Development."

Phelps Stokes Fund and the Piedmont Triad Council for International Visitors, Training for six French-speaking Africans; June, 1995. I provided training in "U.S.

Trade Policies Toward Africa."

In North Carolina A&T State University, I also joined other units in the University in putting together various international training workshops in culture, marketing, entrepreneurship development, and international trade policy liberalization and facilitation for trainees from the former Soviet Republics and Eastern Europe. I learned the process of inter-agency coordination in international trade policy and facilitation to promote economic development at the federal level.

OTHER ORGANIZED WORKSHOPS

Rural Community Business Development Partnership Project: Offered training workshops and one-on-one counseling to small rural businesses and farmers on **"How to Develop Effective Business."** Included aspects on **entrepreneurship, business cooperatives principles, strategic business and financial planning, book keeping, how to read financial statements,** etc. (1997-2002).

International Trade Center, "International Marketing Development Training for New-to-Export Firms" (1997 through 2006). Typically, workshops were undertaken before sponsoring New-to-Export Firms to participate in International Trade Shows. Regularly attended Shows include the Miami Food and Beverage Show (November/December), the Canadian Restaurant and Food services Association Show (February) and the Chicago Food Marketing Institute Show (May).

"USDA National Research Initiative (NRI) Competitive Grants Workshop in Markets, Trade and Rural Development." Special Workshops Organized for Minorities in Agriculture, Natural Resources and Related Sciences meeting, Alexandria, VA, March 30, 2001 and during the Southern Agricultural Economics Association meeting, Birmingham, Alabama, February 2-5, 1997.

"Rural Economic Development Forum." Project introduced economic development incentives to the Halifax-Edgecombe-Wilson tri-County Presidential Enterprise Community in North Carolina, October 23, 1996.

POLICY AND EXPERT TESTIMONIALS:

U.S. House of Representatives, One Hundred Eight Congress, First session. Hearing on *Boosting Africa's Agricultural Trade* before the Subcommittee on Africa of the Committee on International Relations. Prepared statement, "U.S. Agricultural Subsidies Create Impediments to African Agricultural Trade," Washington, D.C., June 24, 2003. Available at www.house.gov/international_relations/108/87995.pdf

Testimony to North Carolina State Agriculture Advisor to Governor Hunt (Dr. Maurice Cook), State Tobacco Program Administrators and Tobacco Association of the U.S. “Situation and Outlook on Tariff Rate Quota Impacts on U.S. Tobacco Imports,” Raleigh, February 11, 2000.

Higher Education Programs: Project Directors Conference. “Library and Multimedia Resources in Support of an International Trade Program: Showcase of a Successful Higher Education Program,” College Park, MD, October 29-November 1, 1997.

USDA Agency Representatives Meeting on the 1890 Institution Capacity Building Grants Program. Showcased “Successful Capacity Building Programs in Support of International Trade at North Carolina A&T State University,” Washington, D.C., August 19, 1997.

U.S. House of Representatives, Ways and Means Committee. Written Testimony in support of the “Africa Growth and Opportunity Act (AGOA),” Washington, D.C., August 1, 1997.

Note: I have also granted many press interviews. Sometimes the interviews are by radio, such as the British Broadcasting Corporation (BBC) Radio 4 on its weekend program (on the potential effects on developing countries of the February 2002 tariff imposed by President Bush on steel- request by Helen Weaver) and the North Carolina Public Radio (on the plight of minority farmers in October 2001).

REGIONAL COMMITTEES (Supported by Evans-Allen Act (Amended) Research Funds):

Southern U.S. Regional Trade Committee S-287/S-256, “An Evaluation of International Markets for Southern U.S. Commodities.” 1992-2006. **Chairperson (1996-97); Chair-elect (1996); Secretary (1995).** North Central U.S. Regional Committee NC-191, Farm Information Systems, 1991-1995, member.

SPONSORED RESEARCH AND ACADEMIC FUNDING GENERATED:

U.S. Department of Agriculture, Cooperative State Research, Education, and Extension Service, 2008-2010 National Research Competitive Grants Program, “Migration of Rural Youth in Georgia: Is Workforce Education the Answer to Viable Rural Economic Development?” Co-investigators: Drs. Godfrey Gibbison and Donna Fisher. Request: \$387,281 (Not Funded).

U.S. Department of Agriculture, Cooperative State Research, Education, and Extension

Service, 2006-2009 National Research Initiative Competitive Grants Program, “Group Characteristics, Social Capital Formation and Economic Outcomes: The Case of Community Based Organizations in the Black Belt Region.” Co-investigators: Drs. Terrence Thomas and Krishna Kasibathla. Request: \$200,000.

North Carolina A&T State University, Chancellor’s FUTURES Initiative Grant, 2005-2006, **\$15,000**, “Institute on Negotiation and Conflict Resolution.” Grant awarded to plan the Institute in response to the new University Studies cluster theme entitled, “Community in Conflict (Preparation for Peace).” Co-investigators: Drs. Shirley Bell and Nita Dewberry.

U.S. Department of Agriculture, Cooperative State Research, Education, and Extension Service, 2001-2004 Capacity Building Program, **\$299,995**, “Advancing the International Trade Center to Service U.S. Access to the China Pork Market.” Includes student exchanges with Nanjing Agricultural University in China.

U.S. Department of Agriculture, Rural Business and Cooperative Service (RBS), **\$605,498**, 1997-2002; "Rural Community Business Development Partnership." Research and technical assistance (including capital leveraging for small rural firms) in the Halifax-Edgecombe-Wilson Presidential Enterprise Zone. Operated additional fund of \$750,000 to provide loans through the RBS Intermediary Relending Program.

U.S. Department of Agriculture, Foreign Agricultural Service, Scientific Exchange Program, **\$48,000**, 2001-2003; “Collaborative Research to Improve Market Access for U.S. Livestock Products in China.”

Institute of International Education, **\$132,669**, "2000 Capstone Training Program for 40 Policy Leaders from Africa," Summer 2000. Training in macroeconomics policy and leadership.

U.S. Department of Agriculture, Farm and Foreign Agricultural Service, **\$755,000**, 1996-2001; "International Trade Center." Focus on economic development and international trade education, research and outreach.

U.S. Department of Agriculture, Foreign Agricultural Service, Cochran Fellowship Program, 1999 and 2000 (ongoing), **\$105,000**, "Training For Foreign Participants (Ongoing training for senior business and development managers from various African countries)." Economic development, policy design, trade, finance and micro-enterprise development, and biotechnology (seed technology transfer and commercialization).

U.S. Department of Agriculture, Cooperative State Research, Education, and Extension

Service, 1998-2000 Capacity Building Programs, **\$180,000**, "Globalizing Academic Experience through Cross-Cultural and Language Technology." Expanding multimedia laboratory for the International Trade Center and international internships to Ghana, England and Germany.

U.S. Department of Agriculture, Cooperative State Research, Education, and Extension Service, **\$118,000**, 1997-1999; **National Research Initiative Competitive Grants Program**, "Impact of NAFTA on the U.S. Textile and Apparel Industries: Implications for Rural Development." Conduct research to reveal how NAFTA policies have influenced trade in the textile and apparel industry, especially in plant relocation, labor displacement and financial investment in Mexico.

U.S. Department of Agriculture, Economic Research Service, **\$15,848**, 1998-1999; A Case Study of the Economics of Tariff-Rate Quotas (TRQ)." Determine how TRQs are influencing U.S. tobacco imports and blending decisions by cigarette manufacturers.

U.S. Department of Agriculture, Rural Business and Cooperative Service, **\$205,000**, 1996-1997; "Minority Community Business Development Partnership." Subcontract of \$100,000 to St Paul's College, Virginia. Entrepreneurship and technical assistance to rural minority businesses.

Institute of International Education, January-February, 1995, **\$113,001**; "Macroeconomic Policy Analysis (MEPA) Workshop" for 25 members of the South African Government. Training in macroeconomics policy reforms, leadership, institutional reforms, public policy reforms, trade policy reforms, health policy reforms, housing policy reforms, and poverty alleviation in post-Apartheid South Africa.

U.S. Department of Agriculture, Rural Business and Cooperative Service/Extension Service, **\$192,000**, 1995-1996; "Minority Community Business Development Partnership." Subcontract of \$96,000 to Hampton University, Virginia. Entrepreneurship and technical assistance to rural minority businesses.

W. K. Kellogg Corporation, Southern Food System Education Consortium (SOFSEC), Historically Black Colleges and University Grant, **\$11,000**, 1996-98; "Developing Collaborative Models of Outreach and Applied Scholarship to Empower Selected African American Youth, Families and Communities in the Southern Black Belt Region."

U.S. Department of Agriculture, Cooperative State Research Service (Capacity Building Program), **\$156,421**, 1995-1997; "Library and Multimedia Resources in Support of Trade Program." Develop trade library and multimedia workstations for training,

market research and presentations.

U.S. Department of Agriculture, Economic Research Service (Cooperative Agreement), **\$13,000**, 1994-1995; "Evaluation of Market Promotion Programs for High Value Products from North Carolina." Assessing market access strategies for processed food trade.

U.S. Department of Agriculture, Cooperative State Research Service (Capacity Building Program), **\$287,280**, 1993-1996; "Strengthening a Trade Research Program to Enhance Access to International Markets by Small Business." Develop infrastructure and capacity to conduct trade research.

U.S. Department of Agriculture, Cooperative State Research Service (Capacity Building Program), **\$3,200**, 1993; "Summer High School Apprenticeship Program for Minority Students."

TRAVEL GRANTS

- Center for Research on Political Economy (CREPOL), Dakar, Senegal travel grants to annual conferences on regional integration in Africa (ACRIA) 1, 2, 4 and 5; 2010-2014 (in Accra, Abuja, Abidjan and Praia)
- African Development Bank. Travel Grants to conferences in Tunis, Tunisia (2008) and Addis Ababa (2011).
- United Nations Economic Commission for Africa. Travel Grant Awards to Ethiopia (2001, 2002, 2003, 2011, 2012).
- European Commission. Travel Grants to Florence, Italy (2010); Cambridge University, UK; Accra, Ghana; and Brussels, Belgium (2009).
- American Association of Agricultural Economics. Foundation Travel Grant Award to Zimbabwe (1994).
- European Association of Agricultural Economists. Travel Grant Award to Stuttgart, Germany (1992).
- International Association of Agricultural Economists. Travel Grant Award to Tokyo, Japan (1991).

INTERNATIONAL EXPERIENCE:

Israel: Global evangelism meetings (and economic development), 2011, 2012 and 2013.

United Kingdom: Various conferences and policy roundtable discussions, March 2009, 2007.

South Korea: Participated in the International Agricultural Trade Research Consortium's meeting and toured various projects, June 2008.

Ghana: Birth and lived in the country for 20 years, visit and conduct project work on various occasions. The latest were invitations by the Center for Research on Political Economy (CREPOL) (2010), European Commission (2009) and the Kiel Institute of the Global Economy (2008).

Italy: Invitation by the European Commission (2010).

Tunisia: Invited to present paper by the African Development Bank, 2008.

Senegal: Invited by United Nations African Institute for Economic Development and Planning to make presentations on impacts of debt on African economies, November 2007.

Mexico: International Agribusiness Management Association, World Congress in Cancun, 2003.

Ethiopia: Expert advice in trade policy, African Trade Forum (2011) and participant in African Knowledge Networks Forum/African Development Forum (ADF) Technical Committee meetings and ADF III, United Nations Economic Commission for Africa, October 2001, March, 2002 and July 2003.

China: Invited Keynote Speaker, “99 Nanjing International Seminar on Productivity Promotion” and Business tour, October-November, 1999. Subsequent visits in 2002 and 2003 for research collaboration on China’s trade potential following its accession to the WTO, and institutional linkage with Nanjing Agricultural University.

Dominican Republic: Conducted research on trade and market distribution networks for the USDA/Foreign Agricultural Service, March-May, 1999.

South Africa: International Association of Agricultural Economists meeting and Trade Opportunity Mission, 1998. Also visit regularly to monitor progress on economic reforms following the Macroeconomic Policy Analysis (MEPA) Workshop conducted for the Government of South Africa in 1995.

Belgium: European Report on Development, Meeting on Policy Recommendations, Brussels, 2009.

Belgium and the Netherlands: Faculty Study Abroad, University of Antwerp and European Commission, Brussels, 1998.

Costa Rica: International Agricultural Trade Research Consortium and Inter-American Institute for Cooperation’s Joint Symposium in San Jose and Tours of Projects and Institutions, 1995.

France: International Agribusiness Management Association World Congress in Paris, Paper presentation and Organized Tours, 1995.

Zimbabwe: XXII International Association of Agricultural Economists meeting, Chairperson of Plenary Session, Paper presentation and Tour of projects, 1994.

Ukraine: International Association of Agricultural Economists Inter-conference Symposium, Paper presentation and Tour of projects, 1993. I also conducted mission to Ukraine in 2007.

Egypt: Conference on Economics, Business and Culture, Paper presentation and Tour of projects, 1993.

Germany: XXIV Conference of the International Association of Agricultural Economists, Paper presentation and Tour, 2000 (East Berlin).

European Association of Agricultural Economists Congress, Paper presentation and Tour of projects, 1992 (Stuttgart).

Japan: XXI Conference of the International Association of Agricultural Economists, Paper presentation and Tour, 1991.

Haiti: World Bank Mission to conduct an Agricultural Sector Review, 1990.

JOB RELATED PROFESSIONAL TRAINING:

The John Maxwell Team. Independent Certified Coach, Teacher and Speaker in Leadership, Mindset, Success Principles, and Transformation, July 2015 – Present.

Teaching Online Certificate. Certification earned following training by faculty at the Centers for Teaching and Technology, Georgia Southern University, Fall Semester 2014.

Note: I continue to also participate in various training workshops, lunch & learns and discussion groups on students' success, classroom management, and computer software and technology for online teaching with the Georgia Southern University's Centers for Teaching and Technology.

Cengage Learning TeamUP. Certificate of Attendance, "Why Isn't Anyone Following Me?: Basic Leadership Do's and Don'ts, and Best Practices," February 5, 2015.

Cengage Learning Engagement Services. Certificate of Attendance, "The Digital Difference... Engaging Students, Increasing Productivity, and Impacting Success," August 20, 2013.

"Teaching Negotiation in the Organization," Harvard University Law School, Cambridge, Massachusetts, October 2002. Certified to train and teach Negotiations and Mediation Strategies.

Fellow of the American Bar Association, Council for Legal Education Opportunity (CLEO) Program, University of the District of Columbia Law School and American University, June 10 through July 21, 2001. Studied Legal Process/Writing, Torts and Criminal Law.

"Program on Negotiation for Senior Executives," Harvard University Law School, Cambridge, Massachusetts, summer 2000. Received training in business and trade

negotiations.

“Leadership Training,” The Center for Creative Leadership, Greensboro, Summer Session, 2000.

"How to Manage Multiple Projects & Meet Deadlines," Fred Pryor Seminar, Greensboro, June 9, 1999.

"How to Supervise People," Fred Pryor Professional Seminar, Greensboro, May 11, 1999.

"Management Problems of the Technical Person in a Leadership Role," Fred Pryor Professional Seminar, Greensboro, April 27, 1999.

"How to Become a Great Communicator," Fred Pryor Seminar, Greensboro, April 7, 1999.

"National Development Council-Economic Development Finance Certification Training," Atlanta, Georgia, January 24-29, 1999.

"Conflict Management & Confrontational Skills," Fred Pryor Seminar, Greensboro, January 19, 1999.