

## CURRICULUM VITAE

**NAME:** Dominique Halaby, D.P.A.  
**ADDRESS:** City Campus  
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**EDUCATION:** **AACSB Post-Doctoral Bridge Program-Certified Scholarly Academic in Entrepreneurship & International Business**, Warrington College of Business, University of Florida, 2014  
**Doctor of Public Administration (DPA)**, H. Wayne Huizenga School of Business & Entrepreneurship Nova Southeastern University, 2006.  
**Master of Business Administration (MBA)**, The University of Texas – Pan American, 2000.  
**Bachelor of Arts**, The University of Texas at Austin, Sociology, 1995.  
**Certificate in New Venture Creation**, Babson College, 2012  
**Certificate in Nonprofit Management**, The University of Texas at Austin, 2000.

### PROFESSIONAL EXPERIENCE:

**Founding Director**, *Business Innovation Group, Georgia Southern University College of Business Administration, Statesboro, GA, 2014-Present.*

Founded Business Innovation Group, a consortium of programs geared toward extending the economic development and entrepreneurship activities of the university; coordinated and managed activities of the Small Business Development Center, Innovation Incubator, Fabrication Laboratory, Center for Entrepreneurial Learning and Leadership, and Bureau of Business Research and Economic Development; and oversaw the development, market activities, and secured necessary funding for the Georgia Southern City Campus.

**Director**, *Center for Entrepreneurial Learning and Leadership, Georgia Southern University College of Business Administration, Statesboro, GA, 2013-Present.*

Managed programs and activities in entrepreneurship and small business management; worked with faculty, graduate students, entrepreneurship fellows, and advisors; coordinated and sponsored activities to broaden the entrepreneurship outreach efforts of the university; established Fellowship program; and developed relations with area business and community leaders and managed those relationships to advance the regional entrepreneurship ecosystem. Taught undergraduate courses in entrepreneurship.

**Director and Instructor**, *Bureau of Business Research and Economic Development, Georgia Southern University College of Business Administration, Statesboro, GA, 2011-Present.*

Oversaw the planning and development of a new campus in downtown Statesboro; identified new sources of funding and performed necessary grant writing; secured external funding from federal, state, and local governments, foundation, corporate, and individual donors; managed team of faculty, analysts, researchers, advisors, and support personnel; conducted applied business and economic research; led the development of programs to broaden the entrepreneurship and economic development outreach efforts of the university; and developed relations with area business and community leaders and managed those relationships to advance the universities entrepreneurship and economic development agenda. Taught undergraduate and graduate courses in the regional economic development programs.

**Co-founder**, *Endeavor Exchange LLC, Houston, TX & Statesboro, GA, 2014-Present.*

Worked with U.S. based manufacturing companies to export products to China; worked with U.S. Embassy, International Trade Administration, Georgia Department of Economic Development, Trade Associations, and various customs partners to address legal and regulatory issues; established relationship and agreement with Chinese network to distribute select products via television sales; brokered financial arrangements; and structured corporate charter and organizational bylaws.

## HALABY - CURRICULUM VITAE

**Director and Lecturer, Center for Community and Business Research, The University of Texas at San Antonio Institute for Economic Development, San Antonio, TX, 2008-2011.**

Responsible for directing the research activities of the Institute for Economic Development and the South-West Texas Small Business Development Center State Network; performed and analyzed research, presented findings and coordinated media relations; identified new sources of funding and performed necessary grant writing; secured external funding from federal, state, and local governments, foundation, and corporate donors; established framework and secured funding for new entrepreneurship center in New Braunfels; oversaw the economic assessments that led to the approval of four EB5 regional centers that could yield over \$100 million in foreign investments; and spearheaded the assessments and feasibility studies of high-profile projects such as the Eagle Ford Shale play, San Antonio Missions National Historical Park, Boeing San Antonio 787 retrofit, and the repurposing of military bases for commercial use. Taught in the Master of Public Administration program.

**Interim Executive Director, Rio Grande Regional Center for Innovation and Commercialization, Weslaco, TX. 2007-2008**

Served as founding executive director of the organization; established organizational by-laws and recruited industry board members; represented the region and State of Texas in promoting the fund to community, businesses and media; secured \$500,000 in annual start-up capital; recruited first company to the 28-county region to receive an equity investment from the \$200 million State of Texas Emerging Technology Fund; developed relations with venture capital firms and those companies considering relocating to South Texas; maintained strong working relations with area congressmen, mayors and other elected officials; and maintained a thorough knowledge of state and federal regulations as they pertain to business development.

**Executive Director, Valley Initiative for Development & Advancement, Weslaco, TX, 2001-2008.**

Developed new programs in conformity with corporate mission, identified new sources of funding and performed necessary grant writing, developed relations with area employers and those companies considering relocating to South Texas. Maintained strong working relations with area congressmen, mayors and other elected officials. Maintained a thorough knowledge of state and federal employment and education programs and ensured organization's compliance with state and federal guidelines. Created an alliance of 10 hospitals, 4 institutions of higher education, 2 workforce boards and several community-based organizations to address the nursing and allied health shortage. Spearheaded the development and implementation of the Centralized Clinical Scheduling Software System to track and coordinate the placement of nursing students at area hospitals. Created the Youth Alliance to enable high school students in 20 area school districts to receive dual college credit in certain health courses. Raised over \$15 million for workforce training in South Texas. Authored weekly employment series in Sunday edition of area newspaper.

**Operations Manager, Valley Initiative for Development & Advancement, Weslaco, TX, 2000-2001.**

Oversaw the operations of agency. Handled contract negotiations with training programs conducted at area community colleges. Worked with area businesses to identify training needs and develop programs to fulfill those needs. Handled personnel matters, including hiring, disciplining and terminating staff.

**President/CEO, Importante Distribution Inc., Weslaco, TX, 1999-2000.**

Secured venture capital, oversaw market research, designed and developed Web-site, and oversaw merchant accounts. Key tasks included product development and continual exploration of opportunities for which the Internet and e-commerce can be adapted to make traditional business models more effective thus more profitable.

**Project Coordinator/Career Development, Cameron Works, Brownsville, TX, 1998-1999.**

Maintained thorough knowledge of the Job Training Partnership Act and Welfare-to-Work programs and complied with state and federal guidelines. Marketed and conducted recruiting and

## HALABY - CURRICULUM VITAE

orientation sessions. Supervised case managers, enrollment interviewers and clerical support staff. Review case managers' files to ensure proper completion. Maintained working relationship with training providers and worked jointly with them in areas such as participant recruitment and job placement. Provided counseling services, as well as job search assistance and career counseling for clients as they prepared to enter the workforce.

### **AmeriCorps Member /Case Manager, Youth Options, Austin, TX, 1996-1997.**

Trained and supervised new employees and volunteers. Spearheaded local fundraising efforts, led youth activities, participated in the hiring of new members, assisted with after-school program development, attended program business meetings and training sessions, as well as developed activities that encouraged youth participation and linked youth and families with school, and prepared youth for collegiate success; maintained complete and accurate case file notes. Nominee for Texas Youth Worker of the Year.

### **Customer Service, Dell Computer Corporation, Austin, TX, 1995-1996.**

Outlined customer service policy procedures, developed employee incentive programs, handled customer questions and complaints, educated customers in Dell policies and procedures, responded to customer letters, provided technical assistance, tracked shipments through various carriers, performed billing inquiries, processed refunds and referred potential sales calls to appropriate representatives. Received Customer Appreciation Award and Top Incentive Recipient for Service Volume, Quarter 2 1996.

### **Business Development, United Parcel Service, Austin, TX, 1995.**

Responsible for the promotion of UPS Air Service in the Central Texas region. Collected marketing data and made recommendations for locations of UPS letter boxes, assisted in the marketing of UPS air services to local businesses through cold-canvassing and referrals, distributed promotional material at local trade shows and downtown office complexes and used persuasive selling techniques to increase usage of UPS next day, second day and international services.

### **President/CEO, Image Magazine Incorporated, Austin, TX, 1992 -1994.**

Spearheaded specialty magazine geared toward laser printer industry, sold ad space, identified potential customers, established contacts and conducted marketing surveys via telephone and mail. Also designed and compiled media kits, assisted in the layout of the magazine and assisted companies in compiling press releases.

## **ADMINISTRATIVE HIGHLIGHTS:**

- Secured over \$35 million in federal, state, local and foundation funding.
- Oversaw the development and expansion of the Georgia Southern University City Campus Innovation Incubator and Digital Fabrication Laboratory.
- Developed programs to extended Georgia Southern University's reach and brand in entrepreneurship, such as a 3-Day Business Startup program, an Entrepreneurship Lecture Series, a Monthly Business Procurement Series, and two annual Business Pitch competitions.
- Increased VIDA's annual budget by over 1,100 percent in eight years and significantly grew the budget of the Institute for Economic Development's Center for Community and Business Research, as well as the Bureau of Business Research and Economic Development.
- Developed new programs in conformity with corporate mission, identified new sources of funding and performed necessary grant writing, developed relations with area employers and those companies considering relocating to South Texas.
- Provided leadership in the development of agency's strategic plan.
- Maintained strong working relations with area congressmen, mayors and other elected officials, as well as college presidents, trustees, deans, and local business executives and civic leaders to implement strategic plans.

## HALABY - CURRICULUM VITAE

- Maintained a thorough knowledge of state and federal employment and education programs and ensure organization's compliance with state and federal guidelines.
- Worked with college deans and directors to develop programs to address business needs.
- Developed, presented, implemented and monitored annual budget.
- Monitored and ensured agency compliance with various funding requirements.
- Evaluated agency and projected performance and determined business/community impact.
- Represented agency at state and national conferences by presenting papers and/or topics related to economic development, workforce development, civic engagement, student retention, program evaluation, etc.
- Worked with staff to develop individual benchmarks, career development plans, and evaluated performance.

### PUBLICATIONS:

Halaby, D. (2015). Determining the viability of a college or university-based business incubator: A comparative assessment of feasibility studies. *Journal of Economic Development in Higher Education*, (Accepted)

Halaby, D. (2015). Rural entrepreneurship as an economic development strategy: The case of NAFTA impacted counties in Georgia. *Economic Development Journal*, 14(4), 41-48.

Oyakawa, J., Halaby, D. & Ponomarev, B. (2015). The Importance of Small Businesses: A review of the relationship between county median household income and the percentage of small businesses by sector *Journal of Regional Analysis and Policy*, (Under Review)

Halaby, D. (2015) Developing a Contextual Framework for Understanding Social Entrepreneurship *Journal of Multidisciplinary Research*, (Under Review)

McKay, B. & Halaby, D. (2014). *Effingham Health System Economic Impact*  
Effingham Health System

Halaby, D., McKay, B. & Estaling, J. (2013). *Economic Impact Analysis: McGladrey Classic PGA TOUR Event*. Davis Love Foundation

McKay, B., Halaby, D. & Estaling, J. (2013). *Economic Impact Analysis: Interactive College of Technology*. Interactive College of Technology

Halaby, D. & McKay, B. (2012). *Savannah Studios Economic Impact*. Savannah Economic Development Authority

Halaby, D. & McKay, B. (2012). *City Campus Incubator and Fab Lab Feasibility Study*. Office of Research and Sponsored Projects at Georgia Southern University

Halaby, D. & McKay, B. (2012). *City Campus Incubator and Fab Lab Projected Economic Impact*. Office of Research and Sponsored Projects at Georgia Southern University

Halaby, D. (2011) Midstream Development is Vigorous in Eagle Ford Shale Play. *Pipeline and Gas Journal*, 238(5).

Halaby, D., Oyakawa, J., Shayne, C., Kearins, C., & Dutton, A. (2011). *Economic Impact of the Eagle Ford Shale*. America's Natural Gas Alliance

Halaby, D., Oyakawa, J., Shayne, C., Quiroz, J., Todorovic, G. & Dupont, W. (2011). *Economic Impact of the San Antonio Missions National Historical Park*. National Parks Service

## HALABY - CURRICULUM VITAE

- Halaby, D., Oyakawa, J., Shayne, C. & Bridges, G. (2011). *Boeing San Antonio: Role in the San Antonio and Texas Economies*. The Boeing Company
- Halaby, D., Oyakawa, J. & Ponomariov, B. (2010). *Little Companies, Big Impact: The Economic Impact of Texas Businesses with Fewer Than 100 Employees*. State of Texas Office of the Governor
- Halaby, D., & Shayne, C. (2010). *Center for Entrepreneurship Operational Plan*. The New Braunfels Chamber of Commerce
- Halaby, D., Shayne, C., Denzer, A., & Hubbard, O. (2010). *The Institute of Texan Cultures Business Plan*. The University of Texas at San Antonio
- Halaby, D., Shayne, C. & Oyakawa, J. (2010). *Cotulla-La Salle County Airport Economic Impact Study*. FUTURO Communities, Inc.
- Halaby, D., Oyakawa, J., Bridges, G. & McKinley, R. (2009). *Benefit-Cost Analysis: Port San Antonio Surface Transportation Connectivity Project*. Port San Antonio for U.S. Department of Transportation
- Halaby, D., Oyakawa, J., Bridges, G. & McKinley, R. (2009). *Building the Next Great Texas University: A Look at the Economic Impact of the University of Texas at San Antonio*. The University of Texas at San Antonio Development Office
- Oyakawa, J., Hagar, M., & Halaby, D. (2008). *Del Mar Portability Study: The Effect of BRAC 2005 on the Del Mar Small Business Development Center Region*. U.S. Small Business Administration
- Oyakawa, J., Hagar, M., & Halaby, D. (2008). *Fort Sam Houston Impact: The Effect of BRAC 2005 on the City of San Antonio*. U.S. Department of Commerce Economic Development Administration
- Halaby, D. (2007). Human Capital: Measuring the economic impact of job training programs in areas of high structural unemployment. The University of Texas Pan American Journal of Government Affairs in Texas. *Note: Paper was accepted in 2007, however journal was defunded and never published.*
- Halaby, D. (2007). *The San Juan Education & Job Training Project: Measuring the impact of a local training initiative*. Paper presented at the Southwestern Economics Association Annual Conference, Albuquerque, NM.
- Halaby, D. (2006). *The McAllen Self-Sufficiency Project: Changing the Face of Economic Development*. Paper presented at the American Society of Public Administration National Conference, Milwaukee, WI.
- Halaby, D. (2004). *Growing Our Own: The Rio Grande Valley's Strategy for Coping with the Nursing and Allied Health Shortage*. U.S. Department of Labor

## PROFESSIONAL PRESENTATIONS:

- Halaby, D. (2015) Economic Growth of Effingham Health System *Effingham Health System Symposium*
- Halaby, D. (2014) Economic Impact of the Colonel's Island Connector *Southeast Georgia Joint Development Authority Legislative Event in Atlanta*

## HALABY - CURRICULUM VITAE

Halaby, D. (2014) Hinesville Family Entertainment Center and Event Center Feasibility Analysis *Hinesville Economic Development Authority*

Halaby, D. (2013) Candler County School Buildings Reuse Strategy *Candler County School Board, Candler County Board of Commissioners, and City Commission of Metter*

Halaby, D. (2012) Challenges in Rural and Suburban Transportation *Association for Commuter Transportation International Conference*

Halaby, D. (2012) The Impact of Buy Local Campaigns *Dublin-Laurens Chamber of Commerce*

Halaby, D. (2012) State of the Region *Screven County Chamber of Commerce Annual Banquet*

Halaby, D. (2011) Evaluating the Economic Impact of the Eagle Ford Shale *Summer North American Prospect Expo*

Halaby, D. (2011) The Economic Impact of the Eagle Ford Shale *Commercial Real Estate Women Conference*

Halaby, D. (2010) Economic Development: Strategies, Synergies, Solutions *Future of the Region Conference*

Halaby, D. (2010) Bio-Life Sciences: The Key to a Healthy Economy *San Antonio Community Development Summit*

Halaby, D. (2010) Community Research Tools *Texas Rural Challenge Annual Conference*

Halaby, D. (2009) The Economy of Texas and the Economic Impact of University-Based Economic Development *University Economic Development Association National Summit*

Halaby, D. (2009) Where are the Jobs? How training for the right jobs can serve as a catalyst for community change. *San Antonio Community Development Summit*

Halaby, D. (2009) Dealing with the Nursing Shortage: Lessons in Applying TOC from the Lower Rio Grande Valley's Healthcare Sector. *Theory of Constraints International Conference*

Halaby, D. (2009) Better Performance: Using Strategic Industry Clusters. *MAFO National Farmworker Conference*

Halaby, D. (2008) Cultural Competency in the Global Community: Lessons in Executive and Professional Development from the Lower Rio Grande Valley. *American Society of Public Administration National Conference*

Halaby, D. (2007) The Centralized Clinical Scheduling System: Addressing the critical shortage for health professionals through the coordinated use of technology. *American Society of Public Administration National Conference*

Halaby, D. (2007) The San Juan Education and Job Training Project: Measuring the impact of a locally funded economic initiative. *Southwestern Economics Association*

Halaby, D. (2006) The McAllen Self-Sufficiency Project: Changing the face of economic development. *American Society of Public Administration National Conference*

Halaby, D. (2006) The Rio Grande Valley Allied Health Training Alliance: Automating clinical rotation scheduling. *Minority Serving Institution Research Partnership Conference*

## HALABY - CURRICULUM VITAE

Halaby, D. (2006) The Rio Grande Valley Allied Health Training Alliance: Growing Our Own. *American Association of Community Colleges' Workforce Development Institute*

### TEACHING EXPERIENCE:

- Instructor, 2011-Present  
Georgia Southern University, College of Business Administration
- Adjunct Faculty Member, 2012-Present  
South University, Public Administration Program
- Lecturer, 2010-2011  
The University of Texas at San Antonio, College of Public Policy
- Adjunct Faculty Member, 2007-2011  
Walden University, School of Public Policy and Administration
- Guest Lecturer, 2005  
Nova Southeastern University, Huizenga School of Business
- Guest Lecturer, 1999-2001  
University of Texas-Pan American, College of Business Administration

### SERVICE:

#### University

- Steering Committee, Manufacturing Engineering Program 2013
- Advisory Board the University of Texas at San Antonio Master in Public Administration 2008-2011
- Resource Committee, Institute for Economic Development, University of Texas at San Antonio 2008-2011
- Advisory Board the University of Texas-Pan American Master of Public Administration Program 2005-2008

#### Professional

- Southwestern Economics Association Health Policy Chair 2007
- Texas Higher Education Coordinating Board Closing the Gap Planning Initiative 2006
- Texas State Technical College System Strategic Innovation Committee 2006
- U.S. Department of Labor Planning Committee for Hi-Growth Jobs Initiative in health care 2003
- U.S. Department of Labor Planning Committee for Hi-Growth Jobs Initiative in technology 2003

#### Community

- Board Member Downtown Statesboro Development Authority 2012-2014
- Committee Member Georgia Science and Technology Strategic Initiative House Workforce Subcommittee 2011-2013
- Committee Member San Antonio Community Development Advisory Committee 2008-2011
- Committee Member Harlingen 100 – Mayor's Education Task Force 2007-2008
- Board Member of Tech Prep of the RGV 2007-2008
- Committee Member Hidalgo County Building Future Talent Coalition 2007-2008

### SELECT RESEARCH PROJECTS / GRANTS:

- **U.S. Small Business Administration (PI: D. Halaby) 2016-2018**  
\$500,000 to establish a Veteran Business Outreach Center for the states of Georgia and South Carolina.
- **University of Georgia and U.S. Small Business Administration (PI: D. Halaby) 2015-2017**  
\$480,000 to operate the Area Small Business Development Center for the Southern Coastal region.

## HALABY - CURRICULUM VITAE

- **U.S. Department of Commerce Economic Development Administration (PI: D. Halaby) 2013-2016**

\$1,097,360 to establish a business incubator and digital fabrication laboratory in downtown Statesboro. (An additional \$945,000 was secured in funding from the City of Statesboro).

- **Sustainability Fee Grant (PI: D. Halaby) 2014**

\$19,650 to establish a Living Wall in downtown Statesboro as a model in urban agriculture.

- **Hinesville Development Authority (PI: D. Halaby) 2014**

\$12,566 to assess the viability for a new conference center and family entertainment facility.

- **City of Swainsboro (PI: D. Halaby) 2014**

\$12,555 to develop an annexation strategy for the City of Swainsboro.

- **Davis Love Foundation (PI: D. Halaby) 2013**

\$4,555 to perform an economic impact study for the McGladrey Classic PGA TOUR event.

- **Savannah Economic Development Authority (PI: D. Halaby) 2013**

\$10,056 to assess the economic impact of a proposed film studio and sound stage.

- **Candler County School District (PI: D. Halaby) 2013**

\$11,898 to develop a community-wide strategy for the repurposing of two public school facilities.

- **North American Development Bank U.S. Community Adjustment and Investment Program (PI: D. Halaby) 2013-2016**

\$295,927 to assist rural communities in Georgia that were negatively impacted by the North American Free Trade Agreement.

- **North American Development Bank U.S. Community Adjustment and Investment Program (PI: A. Salgado) 2010-2013**

\$780,000 to assist rural communities in South Texas that were negatively impacted by the North American Free Trade Agreement. **Co-Principal Investigator**

- **U.S. Economic Development Administration (PI: L. Ramirez) 2009-2010**

\$700,000 to assist businesses and communities in the Rio Grande Valley that were negatively impacted by Hurricane Dolly. **Co-Principal Investigator**

- **U.S. Small Business Administration (PI: D. Halaby) 2009-2010**

\$99,968 to assist small businesses in the Rio Grande Valley in developing strategies to cope with the effects of an economic downturn.

- **U.S. Department of Labor (PI: L. Canales) 2006-2008**

\$2 million to assist the community college to improve the retention and graduation rates of area low-income, unemployed and underemployed residents studying to become information technology professionals. **Co-Principal Investigator**

- **U.S. Department of Labor Appropriations (PI: D. Halaby) 2006-2008**

\$317,000 from U.S. Congressman Lloyd Doggett to secure funding to train area low-income residents.

- **City of Brownsville (PI: D. Halaby) 2006-2007**

\$185,000 from city block grant to train low-income, unemployed and underemployed city residents for hi-demand occupations.



## HALABY - CURRICULUM VITAE

- **City of Harlingen (PI: D. Halaby) 2005-2008**

\$650,000 from city sales-tax revenue to train low-income, unemployed and underemployed city residents for hi-demand occupations.

- **Annie E. Casey Foundation (PI: D. Halaby) 2005-2008**

\$174,000 to support community outreach efforts to connect low-income residents to educational opportunities.

- **City of Mercedes (PI: D. Halaby) 2005-2008**

\$16,000 from city sales-tax revenue to train low-income, unemployed and underemployed city residents for hi-demand occupations.

- **City of Port Isabel (PI: D. Halaby) 2005-2008**

\$13,500 from city sales-tax revenue to train low-income, unemployed and underemployed city residents for hi-demand occupations.

- **U.S. Department of Labor (PI: D. Halaby) 2005-2006**

\$320,000 from U.S. Congressman Lloyd Doggett to secure funding to train area low-income residents.

- **U.S. Department of Labor (PI: D. Halaby) 2004-2006**

\$4 million to assist area community colleges, universities and hospitals develop, attract and retrain area low-income, unemployed and underemployed residents to become nurses and allied health professionals.

- **U.S. Department of Labor Appropriations (PI: D. Halaby) 2004-2006**

\$347,000 from U.S. Congressman Ciro Rodriguez to secure funding to train area low-income residents.

- **JP Morgan Chase Foundation (PI: D. Halaby) 2004-2008**

\$57,500 to support community outreach efforts to connect low-income residents to educational opportunities.

- **City of San Juan (PI: D. Halaby) 2004-2007**

\$150,000 from city sales-tax revenue to train low-income, unemployed and underemployed city residents for hi-demand occupations. **Performed Quantitative Analysis.**

- **AmeriCorps VISTA (PI: D. Halaby) 2004-2006**

\$42,633 for five (5) VISTA members to develop an agency alumni association.

- **Lower Rio Grande Valley Workforce Development Board (PI: D. Halaby) 2004-2006**

\$626,000 as a matching grant for funds leveraged with the City of McAllen to train 100 residents for careers in nursing and allied health.

- **Texas Workforce Commission (PI: D. Halaby) 2004-2005**

\$265,510 Self-Sufficiency grant to train 100 incumbent paraprofessionals meet the No Child Left Behind Legislation.

- **Texas Workforce Commission (PI: D. Halaby) 2003-2004**

\$350,607 Skills Development grant to train 143 low-income residents for careers in nursing and allied health.

## HALABY - CURRICULUM VITAE

- **Southwest Community Investment Corp. (PI: D. Halaby) 2003-2004**

\$155,383 to enable area school districts to prepare their paraprofessionals to meet the No Child Left Behind Legislation.

- **Levi Strauss Foundation (PI: D. Halaby) 2003-2004**

\$75,000 to support a community-based referral system in South Texas to link unemployed and underemployed with job training programs.

- **Verizon Foundation (PI: D. Halaby) 2003**

\$20,000 toward technological improvements of the agency's infrastructure.

- **Houston Endowment (PI: D. Halaby) 2002-2005**

\$200,000 to provide support for establishing an allied health training alliance to develop a regional strategy for addressing the shortage of nursing and allied health professionals.

- **U.S. Department of Labor H-1b through STC (PI: W. Garza) 2002-2004**

\$3 million to establish an apprenticeship program in manufacturing for Plastic Injection Molding and Industrial Systems Maintenance that would train 300 residents.

**Co-Principal Investigator, Performed Quantitative and Qualitative Analysis**

- **City of McAllen (PI: D. Halaby) 2001-2008**

\$4,423,000 secured from City of McAllen sales-tax revenue to train low-income, unemployed and underemployed city residents for hi-demand occupations in health care, education and manufacturing. **Performed Quantitative Analysis.**

- **U.S. Department of Labor through LWDB 2001-2004 (PI: W. Garza) \$350,000**

\$1.9 million Border Skills grant to train low-income residents for a career in health care or manufacturing. **Co-Principal Investigator.**

- **Texas Workforce Commission (PI: D. Halaby) 2001-2002**

\$1 million combined Skills Development and Self Sufficiency grant to train 200 low-income residents and assess their economic impact in the region.

### ACADEMIC HONORS:

- Membership, Phi Alpha Alpha National Honor Society, Public Administration
- Membership, Sigma Beta Delta National Honor Society, Business
- Nominee Texas Business Hall of Fame Student Leader, 1999
- Who's Who Among Students in American Universities and Colleges, 1999
- American Advertising Federation Top 100 Minority Advertising Students, 1997
- Hutchison Scholarship, 1994-95
- Minority Academic Excellence Award, 1994
- Dean's List, 1990, 1991, 1993
- Academic Excellence Scholarship, 1991-92
- Minority Scholarship, 1990

### MEMBERSHIP IN PROFESSIONAL/CIVIC ORGANIZATIONS:

- Member International Business Incubation Association, 2012-Present
- Member of American Society for Public Administration, 2005-2010
- Member of Assoc. for Research on Nonprofit Organizations and Voluntary Action, 2005-2010
- Member Southwestern Social Science Association, 2006-2008
- Committee Member Harlingen 100 – Mayor's Education Task Force 2007-2008
- Board Member of Tech Prep of the RGV 2007-2008
- Committee Member Hidalgo County Building Future Talent Coalition 2007-2008

## **HALABY - CURRICULUM VITAE**

- Member of Academy of International Business, 2000-2001
- Member of Rotary International, 2001-2003
- Member of the State of Texas Employees Union, 1999-2006
- Member of Coalition of Valley Families, 2000-2003

### **PROFESSIONAL RECOGNITION:**

- International Economic Development Council, 2015 Gold Winner – Entrepreneurship
- International Economic Development Council, 2015 Bronze Winner – Redevelopment
- Georgia Academy for Economic Development, Class of 2013
- Leadership UTSA, Class of 2011
- San Antonio Business Journal, *40 under 40* recognition 2009
- Texas Workforce Commission's 2004 *Transitional Workforce Award* winner
- National Finalist recognition by the U.S. Department of Commerce Economic Development Administration 2004 and 2006 *Best Practices Award*.

### **REFERENCES:**

Available upon request