

NAME: Dr. Dominique Halaby
ADDRESS: Georgia Southern University City Center
58 East Main Suite D
Statesboro, GA 30458
dhalaby@georgiasouthern.edu

EDUCATION: AACSB Post-Doctoral Bridge Program, University of Florida, 2014.
Scholarly Academic in Entrepreneurship & International Business
DPA, Nova Southeastern University, 2006.
Major: Public Administration
Dissertation Title: Investing in people: Measuring the economic impact of a job training program in an area with high structural unemployment through cost-benefit analysis
MPS, The University of Maryland, College Park, 2019.
Major: Technology Entrepreneurship
MBA, The University of Texas – Pan American, 2000.
Major: Business Administration
BA, The University of Texas at Austin, 1995.
Major: Sociology

ACADEMIC EXPERIENCE:

2014-Present Founding Director, Business Innovation Group, Georgia Southern University
2013-Present Director, Center for Entrepreneurial Learning and Leadership, Georgia Southern University
2011-2017 Director and Instructor, Bureau of Business Research and Economic Development (now Center for Business Analytics and Economic Research), Georgia Southern University
2008-2011 Director, Center for Community and Business Research, The University of Texas at San Antonio Institute for Economic Development

PROFESSIONAL EXPERIENCE:

2007-2008 Interim Executive Director, Rio Grande Regional Center for Innovation and Commercialization, Weslaco, TX
2001-2008 Executive Director, Valley Initiative for Development & Advancement, Weslaco, TX
2000-2001 Operations Manager, Valley Initiative for Development & Advancement, Weslaco, TX

PUBLICATIONS:

Oyakawa, J., Halaby, D. & Ponomariov, B. (2019) The Importance of Small Businesses: A review of the relationship between county median household income and the percentage of small businesses, in *The roles of the MIPIMES in the creation and development of nations*, edited by Octavio Islas and Ricardo Alvarez (pp. 60-78) Chihuahua, Mexico: Razón y Palabra.

Halaby, D., McKay, B. & Ruhland, K. (2018) Economic Impact Analysis of a PGA TOUR Event. *Journal of Business and Economics*, 9 (8) 713-723.

Halaby, D. (2017) Developing a Contextual Framework for Understanding the Use of a Commitment Device in a Philanthropic Business Model. *American Journal of Entrepreneurship*, 10 (2) 33-52.

Halaby, D. (2016) Determining the viability of a college or university-based business incubator: A comparative assessment of feasibility studies. *Journal of Economic Development in Higher Education*, 1 (1) 38-51.

Halaby, D. (2015) Rural entrepreneurship as an economic development strategy: The case of NAFTA impacted counties in Georgia. *Economic Development Journal*, 14 (4) 41-48.

HALABY - CURRICULUM VITAE

Halaby, D. (2011) Midstream Development is Vigorous in Eagle Ford Shale Play. *Pipeline and Gas Journal*, 238 (5) 56-58.

ACADEMIC/PAPER PRESENTATIONS:

Halaby, D. (2018) Maximizing Impacts through the Centralization of Services, United States Association for Small Business and Entrepreneurship (USASBE), Los Angeles, CA.

Oyakawa, J., Halaby, D. & Ponomariov, B. (2017) The Importance of Small Businesses: A review of the relationship between county median household income and the percentage of small businesses by sector, International Research Conference on Entrepreneurship and Small and Medium Enterprise of ICSB Mexico, CETYS Universidad, Mexicali, Mexico.

Halaby, D. & McKay, B. (2017) A review of the railroad development in southeast Georgia as it pertains to RoRo cargo, 21st Annual Western Hemispheric Trade Conference, Texas A&M International University and Universidad Autónoma de Tamaulipas, Laredo, TX.

Halaby, D. (2009) Dealing with the Nursing Shortage: Lessons in Applying TOC from the Lower Rio Grande Valley's Healthcare Sector, Theory of Constraints International Conference, Seattle, TX.

Halaby, D. (2008) Cultural Competency in the Global Community: Lessons in Executive and Professional Development from the Lower Rio Grande Valley. American Society of Public Administration National Conference, Dallas, TX.

Halaby, D. (2007) The Centralized Clinical Scheduling System: Addressing the critical shortage for health professionals through the coordinated use of technology. Paper presented at the American Society of Public Administration National Conference, Washington, DC.

Halaby, D. (2007) The San Juan Education & Job Training Project: Measuring the impact of a local training initiative, Paper presented at the Southwestern Economics Association Annual Conference, Albuquerque, NM.

Halaby, D. (2006) The McAllen Self-Sufficiency Project: Changing the Face of Economic Development, Paper presented at the American Society of Public Administration National Conference, Milwaukee, WI.

Halaby, D. (2006) The Rio Grande Valley Allied Health Training Alliance: Automating clinical rotation scheduling. Minority Serving Institution Research Partnership Conference, University of Texas-Pan American, Edinburg, TX.

Halaby, D. (2006) The Rio Grande Valley Allied Health Training Alliance: Growing Our Own. American Association of Community Colleges' Workforce Development Institute, Phoenix, AZ.

CONTRACT APPLIED RESEARCH PAPERS:

McKay, B. & Halaby, D. (2014) *Effingham Health System Economic Impact*. Springfield, GA: Effingham Health System.

Halaby, D., McKay, B. & Estaling, J. (2013) *Economic Impact Analysis: McGladrey Classic PGA TOUR Event*. St. Simons Island, GA: Davis Love Foundation.

McKay, B., Halaby, D. & Estaling, J. (2013) *Economic Impact Analysis: Interactive College of Technology*. Atlanta, GA: Interactive College of Technology.

Halaby, D. & McKay, B. (2012) *Savannah Studios Economic Impact*. Savannah, GA: Savannah Economic Development Authority.

HALABY - CURRICULUM VITAE

- Halaby, D. & McKay, B. (2012) *City Campus Incubator and Fab Lab Feasibility Study*. Statesboro, GA: Office of Research and Sponsored Projects at Georgia Southern University.
- Halaby, D. & McKay, B. (2012) *City Campus Incubator and Fab Lab Projected Economic Impact*. Statesboro, GA: Office of Research and Sponsored Projects at Georgia Southern University.
- Halaby, D., Oyakawa, J., Shayne, C., Kearins, C., & Dutton, A. (2011) *Economic Impact of the Eagle Ford Shale*. Washington DC: America's Natural Gas Alliance.
- Halaby, D., Oyakawa, J., Shayne, C., Quiroz, J., Todorovic, G. & Dupont, W. (2011) *Economic Impact of the San Antonio Missions National Historical Park*. Washington, DC: National Parks Service.
- Halaby, D., Oyakawa, J., Shayne, C. & Bridges, G. (2011) *Boeing San Antonio: Role in the San Antonio and Texas Economies*. Chicago, IL: The Boeing Company.
- Halaby, D., Oyakawa, J. & Ponomariov, B. (2010) *Little Companies, Big Impact: The Economic Impact of Texas Businesses with Fewer Than 100 Employees*. Austin, TX: State of Texas Office of the Governor.
- Halaby, D., & Shayne, C. (2010) *Center for Entrepreneurship Operational Plan*. New Braunfels, TX: The New Braunfels Chamber of Commerce.
- Halaby, D., Shayne, C., Denzer, A., & Hubbard, O. (2010) *The Institute of Texan Cultures Business Plan*. San Antonio, TX: Office of the Vice President of Community Services at the University of Texas at San Antonio.
- Halaby, D., Shayne, C. & Oyakawa, J. (2010) *Cotulla-La Salle County Airport Economic Impact Study*. Uvalde, TX: FUTURO Communities, Inc.
- Halaby, D., Oyakawa, J., Bridges, G. & McKinley, R. (2009) *Benefit-Cost Analysis: Port San Antonio Surface Transportation Connectivity Project*. San Antonio, TX: Port San Antonio for U.S. Department of Transportation.
- Halaby, D., Oyakawa, J., Bridges, G. & McKinley, R. (2009) *Building the Next Great Texas University: A Look at the Economic Impact of the University of Texas at San Antonio*. San Antonio, TX: Office of External Relations at the University of Texas at San Antonio.
- Oyakawa, J., Hagar, M., & Halaby, D. (2008) *Del Mar Portability Study: The Effect of BRAC 2005 on the Del Mar Small Business Development Center Region*. Washington, DC: U.S. Small Business Administration.
- Oyakawa, J., Hagar, M., & Halaby, D. (2008) *Fort Sam Houston Impact: The Effect of BRAC 2005 on the City of San Antonio*. Washington DC: U.S. Department of Commerce Economic Development Administration.

PROFESSIONAL (INVITED) PRESENTATIONS:

- Halaby, D. (2017) Georgia Senate Rural Georgia Study Committee, Claxton, GA.
- Halaby, D. (2017) Global Youth Initiative, Keynote Address, Statesboro, GA.
- Halaby, D. (2017) Mayor's Annual Small Business Conference, Keynote Address, Hinesville, GA.
- Halaby, D. (2015) Economic Growth of Effingham Health System, Effingham Health System Symposium, Springfield, GA.

HALABY - CURRICULUM VITAE

- Halaby, D. (2014) Economic Impact of the Colonel's Island Connector, Southeast Georgia Joint Development Authority Legislative Event, Atlanta, GA.
- Halaby, D. (2014) Hinesville Family Entertainment Center and Event Center Feasibility Analysis Hinesville Economic Development Authority, Hinesville, GA.
- Halaby, D. (2013) Candler County School Buildings Reuse Strategy, Candler County School Board, Candler County Board of Commissioners, and City Commission of Metter, Metter, GA.
- Halaby, D. (2012) Challenges in Rural and Suburban Transportation, Association for Commuter Transportation International Conference, Savannah, GA.
- Halaby, D. (2012) The Impact of Buy Local Campaigns, Dublin-Laurens Chamber of Commerce, Dublin, GA.
- Halaby, D. (2012) State of the Region, Screven County Chamber of Commerce Annual Banquet, Sylvania, GA.
- Halaby, D. (2011) Evaluating the Economic Impact of the Eagle Ford Shale, Summer North American Prospect Expo, Houston, TX.
- Halaby, D. (2011) The Economic Impact of the Eagle Ford Shale, Commercial Real Estate Women Conference, San Antonio, TX.
- Halaby, D. (2010) Economic Development: Strategies, Synergies, Solutions, Future of the Region Conference, Laredo, TX.
- Halaby, D. (2010) Bio-Life Sciences: The Key to a Healthy Economy, San Antonio Community Development Summit, San Antonio, TX.
- Halaby, D. (2010) Community Research Tools, Texas Rural Challenge Annual Conference, San Marcos, TX.
- Halaby, D. (2009) The Economy of Texas and the Economic Impact of University-Based Economic Development, University Economic Development Association National Summit, San Antonio, TX.
- Halaby, D. (2009) Where are the Jobs? How training for the right jobs can serve as a catalyst for community change, San Antonio Community Development Summit, San Antonio, TX.
- Halaby, D. (2009) Better Performance: Using Strategic Industry Clusters, MAFO National Farmworker Conference, San Antonio, TX.
- Halaby, D. (2004) Growing Our Own: The Rio Grande Valley's Strategy for Coping with the Nursing and Allied Health Shortage, U.S. Department of Labor, Washington, DC.

PATENT FILING:

Halaby, D. (2007). *U.S. Patent Application No. 11/669,698.*

TEACHING EXPERIENCE:

Master of Science in Applied Economics Program, Georgia Southern University

ECON 7890 Financing Economic Development

ECON 7431 Regional Economic Development

School of Economic Development (now Department of Economics and Finance), Georgia Southern University

REDV 4730 Regional Economic Development Field Project

ECON 4890 Directed Study in Economics

HALABY - CURRICULUM VITAE

REDV 3130 Intro to Regional Economic Development
Department of Management, Georgia Southern University
MGMT 3234 Entrepreneurship

Master of Public Administration Program, University of Texas at San Antonio
PAD 5033 Theories of Public Administration

SERVICE:

University

- Intellectual Property Committee 2018-Present
- Steering Committee, Manufacturing Engineering Program 2013
- Founding official for 3 Day Startup at Georgia Southern University 2012
- Advisory Board the University of Texas at San Antonio Master in Public Administration 2008-2011
- Resource Committee, Institute for Economic Development, University of Texas at San Antonio 2008-2011
- Advisory Board the University of Texas-Pan American Master of Public Administration Program 2005-2008

Professional

- APLU Executive Committee Commission on Economic and Community Engagement 2019
- University Economic Development Association Summit Committee 2018
- International Business Incubator Association State of Industry Reviewer 2018
- Journal of Small Business Strategy Reviewer 2018
- USASBE Competitive Research Track 2017
- San Antonio Community Development Summit Panel Chair 2009
- Southwestern Economics Association Health Policy Chair 2007
- Texas Higher Education Coordinating Board Closing the Gap Planning Initiative 2006
- Texas State Technical College System Strategic Innovation Committee 2006
- U.S. Department of Labor Planning Committee for Hi-Growth Jobs Initiative in health care 2003
- U.S. Department of Labor Planning Committee for Hi-Growth Jobs Initiative in technology 2003

Community

- Committee Member Spaceport Camden Education and Workforce Subcommittee 2018-Present
- Board Member Statesboro Convention and Visitors Bureau 2018-Present
- Board Member Downtown Statesboro Development Authority 2012-2014
- Committee Member Georgia Science and Technology Strategic Initiative House Workforce Subcommittee 2011-2013
- Committee Member San Antonio Community Development Advisory Committee 2008-2011
- Committee Member Harlingen 100 – Mayor’s Education Task Force 2007-2008
- Board Member of Tech Prep of the RGV 2007-2008
- Committee Member Hidalgo County Building Future Talent Coalition 2007-2008

SELECT GRANTS:

- **U.S. Department of Commerce Economic Development Administration (PI: D. Halaby) 2018**
\$750,000 to establish a business incubator in downtown Hinesville. (An additional \$750,000 was secured in funding from the Hinesville Development Authority).
- **U.S. Economic Development Administration (PI: D. Halaby) 2017-2022**
\$590,000 to establish an EDA University Center servicing the economic development needs of Chatham, Bulloch and Liberty counties.
- **U.S. Small Business Administration (PI: D. Halaby) 2016-2018**
\$510,000 to establish a Veteran Business Outreach Center for the states of Georgia and South Carolina.

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- **University of Georgia and U.S. Small Business Administration (PI: D. Halaby) 2015-2017**
\$480,000 to operate the Area Small Business Development Center for the Southern Coastal region.
- **U.S. Department of Commerce Economic Development Administration (PI: D. Halaby) 2013-2016**
\$1,097,360 to establish a business incubator and digital fabrication laboratory in downtown Statesboro. (An additional \$945,000 was secured in funding from the City of Statesboro).
- **North American Development Bank U.S. Community Adjustment and Investment Program (PI: D. Halaby) 2013-2016**
\$295,927 to assist rural communities in Georgia that were negatively impacted by the North American Free Trade Agreement.
- **North American Development Bank U.S. Community Adjustment and Investment Program (PI: A. Salgado) 2010-2013**
\$780,000 to assist rural communities in South Texas that were negatively impacted by the North American Free Trade Agreement. **Co-Principal Investigator**
- **U.S. Economic Development Administration (PI: L. Ramirez) 2009-2010**
\$700,000 to assist businesses and communities in the Rio Grande Valley that were negatively impacted by Hurricane Dolly. **Co-Principal Investigator**
- **U.S. Small Business Administration (PI: D. Halaby) 2009-2010**
\$99,968 to assist small businesses in the Rio Grande Valley in developing strategies to cope with the effects of an economic downturn.
- **U.S. Department of Labor (PI: L. Canales) 2006-2008**
\$2 million to assist the community college to improve the retention and graduation rates of area low-income, unemployed and underemployed residents studying to become information technology professionals. **Co-Principal Investigator**
- **U.S. Department of Labor Appropriations (PI: D. Halaby) 2006-2008**
\$317,000 from U.S. Congressman Lloyd Doggett to secure funding to train area low-income residents.
- **City of Brownsville (PI: D. Halaby) 2006-2007**
\$185,000 from city block grant to train low-income, unemployed and underemployed city residents for hi-demand occupations.
- **City of Harlingen (PI: D. Halaby) 2005-2008**
\$650,000 from city sales-tax revenue to train low-income, unemployed and underemployed city residents for hi-demand occupations.
- **Annie E. Casey Foundation (PI: D. Halaby) 2005-2008**
\$174,000 to support community outreach efforts to connect low-income residents to educational opportunities.
- **City of Mercedes (PI: D. Halaby) 2005-2008**
\$16,000 from city sales-tax revenue to train low-income, unemployed and underemployed city residents for hi-demand occupations.
- **City of Port Isabel (PI: D. Halaby) 2005-2008**
\$13,500 from city sales-tax revenue to train low-income, unemployed and underemployed city residents for hi-demand occupations.

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- **U.S. Department of Labor (PI: D. Halaby) 2005-2006**
\$320,000 from U.S. Congressman Lloyd Doggett to secure funding to train area low-income residents.
- **U.S. Department of Labor (PI: D. Halaby) 2004-2006**
\$4 million to assist area community colleges, universities and hospitals develop, attract and retrain area low-income, unemployed and underemployed residents to become nurses and allied health professionals.
- **U.S. Department of Labor Appropriations (PI: D. Halaby) 2004-2006**
\$347,000 from U.S. Congressman Ciro Rodriguez to secure funding to train area low-income residents.
- **JP Morgan Chase Foundation (PI: D. Halaby) 2004-2008**
\$57,500 to support community outreach efforts to connect low-income residents to educational opportunities.
- **City of San Juan (PI: D. Halaby) 2004-2007**
\$150,000 from city sales-tax revenue to train low-income, unemployed and underemployed city residents for hi-demand occupations. **Performed Quantitative Analysis.**
- **AmeriCorps VISTA (PI: D. Halaby) 2004-2006**
\$42,633 for five (5) VISTA members to develop an agency alumni association.
- **Lower Rio Grande Valley Workforce Development Board (PI: D. Halaby) 2004-2006**
\$626,000 as a matching grant for funds leveraged with the City of McAllen to train 100 residents for careers in nursing and allied health.
- **Texas Workforce Commission (PI: D. Halaby) 2004-2005**
\$265,510 Self-Sufficiency grant to train 100 incumbent paraprofessionals meet the No Child Left Behind Legislation.
- **Texas Workforce Commission (PI: D. Halaby) 2003-2004**
\$350,607 Skills Development grant to train 143 low-income residents for careers in nursing and allied health.
- **Southwest Community Investment Corp. (PI: D. Halaby) 2003-2004**
\$155,383 to enable area school districts to prepare their paraprofessionals to meet the No Child Left Behind Legislation.
- **Levi Strauss Foundation (PI: D. Halaby) 2003-2004**
\$75,000 to support a community-based referral system in South Texas to link unemployed and underemployed with job training programs.
- **Verizon Foundation (PI: D. Halaby) 2003**
\$20,000 toward technological improvements of the agency's infrastructure.
- **Houston Endowment (PI: D. Halaby) 2002-2005**
\$200,000 to provide support for establishing an allied health training alliance to develop a regional strategy for addressing the shortage of nursing and allied health professionals.
- **U.S. Department of Labor H-1b through STC (PI: W. Garza) 2002-2004**
\$3 million to establish an apprenticeship program in manufacturing for Plastic Injection Molding and Industrial Systems Maintenance that would train 300 residents.
Co-Principal Investigator, Performed Quantitative and Qualitative Analysis

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- **City of McAllen (PI: D. Halaby) 2001-2008**
\$4,423,000 secured from City of McAllen sales-tax revenue to train low-income, unemployed and underemployed city residents for hi-demand occupations in health care, education and manufacturing. **Performed Quantitative Analysis.**
- **U.S. Department of Labor through LWDB 2001-2004 (PI: W. Garza) \$350,000**
\$1.9 million Border Skills grant to train low-income residents for a career in health care or manufacturing. **Co-Principal Investigator.**
- **Texas Workforce Commission (PI: D. Halaby) 2001-2002**
\$1 million combined Skills Development and Self Sufficiency grant to train 200 low-income residents and assess their economic impact in the region.

SELECT CONTRACTS:

- **Ocean Exchange, Inc. (PI: D. Halaby) 2015**
\$9,928 to survey Ocean Exchange clients and delegates and assess the organizational impact.
- **Hinesville Development Authority (PI: D. Halaby) 2015**
\$15,338 to perform an incubator feasibility study and site assessment for the City of Hinesville.
- **Candler County Industrial Development (PI: D. Halaby) 2015**
\$5,670 to perform an industrial analysis in Candler County.
- **Sustainability Fee Grant (PI: D. Halaby) 2014**
\$19,650 to establish a Living Wall in downtown Statesboro as a model in urban agriculture.
- **Hinesville Development Authority (PI: D. Halaby) 2014**
\$12,566 to assess the viability for a new conference center and family entertainment facility.
- **City of Swainsboro (PI: D. Halaby) 2014**
\$12,555 to development an annexation strategy for the City of Swainsboro.
- **Davis Love Foundation (PI: D. Halaby) 2013**
\$4,555 to perform an economic impact study for the McGladrey Classic PGA TOUR event.
- **Savannah Economic Development Authority (PI: D. Halaby) 2013**
\$10,056 to assess the economic impact of a proposed film studio and sound stage.
- **Candler County School District (PI: D. Halaby) 2013**
\$11,898 to develop a community-wide strategy for the repurposing of two public school facilities.

ACADEMIC HONORS:

- Membership, Phi Alpha Alpha National Honor Society, Public Administration
- Membership, Sigma Beta Delta National Honor Society, Business
- Nominee Texas Business Hall of Fame Student Leader, 1999
- Who's Who Among Students in American Universities and Colleges, 1999
- American Advertising Federation Top 100 Minority Advertising Students, 1997
- Hutchison Scholarship, 1994-95
- Minority Academic Excellence Award, 1994
- Dean's List, 1990, 1991, 1993
- Academic Excellence Scholarship, 1991-92

HALABY - CURRICULUM VITAE

- Minority Scholarship, 1990

MEMBERSHIP IN PROFESSIONAL/CIVIC ORGANIZATIONS:

- Board Member University Economic Development Association, 2018-Present
- Member International Economic Development Council, 2014-Present
- Member International Business Incubation Association, 2012-Present
- Member of American Society for Public Administration, 2005-2010
- Member of Assoc. for Research on Nonprofit Organizations and Voluntary Action, 2005-2010
- Member Southwestern Social Science Association, 2006-2008
- Committee Member Harlingen 100 – Mayor’s Education Task Force 2007-2008
- Board Member of Tech Prep of the RGV 2007-2008
- Committee Member Hidalgo County Building Future Talent Coalition 2007-2008
- Member of Academy of International Business, 2000-2001
- Member of Rotary International, 2001-2003
- Member of the State of Texas Employees Union, 1999-2006
- Member of Coalition of Valley Families, 2000-2003

PROFESSIONAL RECOGNITION:

- Executive Committee APLU Commission on Economic and Community Engagement, *Class of 2021*
- Downtown Statesboro Development Authority, *2017 Visionary Award*
- International Economic Development Council, *2015 Gold Winner – Entrepreneurship*
- International Economic Development Council, *2015 Bronze Winner – Redevelopment*
- Georgia Academy for Economic Development, *Class of 2013*
- Leadership UTSA, *Class of 2011*
- San Antonio Business Journal, *40 under 40* recognition 2009
- Texas Workforce Commission’s 2004 *Transitional Workforce Award* winner
- National Finalist recognition by the U.S. Department of Commerce Economic Development Administration 2004 and 2006 *Best Practices Award*.

REFERENCES:

Available upon request